

University of Missouri
Fiscal Year 2008 Minority/Women Business Enterprise
Narrative Report

Overview

The University of Missouri continues to maintain a high profile among suppliers, consultants, contractors, trade associations and minority supplier councils, particularly in St. Louis and Kansas City. It has membership in the Kansas City and St. Louis regional Minority Supplier Councils and participates in all major events, particularly the Business Opportunity Fair and awards ceremonies. Likewise, the University participates in Networking Breakfasts for small and minority-owned businesses in St. Louis and Kansas City; MOKAN's (St. Louis contractors) Awards event; quarterly luncheon meetings; Kansas City Minority Contractors' annual event; Ike Skelton Procurement Conference; and the Missouri Legislative Black Caucus Foundation's Conference.

The Director of Minority Business Development promotes the University's Minority and Women Business Enterprise (M/WBE) program and encourages small businesses to bid University projects. Marketing presentations are scheduled for M/WBEs to market their products and services to key decision makers at the University, particularly Facilities Planning & Development, Procurement and other major departments.

Consultants - Architects/Engineers

During FY2008, total contracts awarded at UM increased significantly, however, MBE/WBE participation dollars were lower than they were in FY2007.

Construction

Conversely, during FY2008 total contracts awarded by UM were less than those awarded during FY2007; however, MBE participation increased during FY2008. WBE participation remained relatively stable during FY 2007 and FY 2008.

Procurement

During FY 2008, total purchases increased slightly over FY2007 numbers. Likewise, in FY2008, MBE participation increased; WBE participation was relatively stable.

Professional Financial Services

In addition to the efforts by Facilities Planning and Development and Procurement Services to include M/WBEs in the delivery of products and services to the University, the Finance and Administration Division of the University has made significant progress in ensuring MBE participation in financial services involving University's funds. The following table highlights MBE participation in this area for FY 2008:

Financial Service	MBE Business Name	Total Transactions/ Investment	MBE Participation	% MBE Participation
Broker Transactions	Loop Capital Markets	\$620,588,926	\$132,252,480	21.31%
Bonds Issued	Backstrom McCarley, Loop, Rice	\$262,970,000	\$2,000,000	0.76%
Endowment Fund	EARNESTPartners, LLC	\$1,009,319,000	\$61,506,000	6.1%
Retirement Fund	EARNESTPartners, LLC	\$2,708,508,000	\$167,359,000	6.2%

University of Missouri FY08 M/WBE Participation Report

ARCHITECTS/ENGINEERS

CAMPUS	FY 2008				
	Total Contracts Awarded	MBE Participation	% MBE Participation	WBE Participation	% WBE Participation
COLUMBIA	\$ 19,887,902	\$ 1,380,007	6.94%	\$ 580,545	2.92%
KANSAS CITY	6,310,478	398,030	6.31%	847,194	13.43%
ROLLA	598,196	0	0.00%	274,625	45.91%
ST. LOUIS	942,654	115,000	12.20%	141,680	15.03%
TOTAL	\$ 27,739,230	\$ 1,893,037	6.82%	\$ 1,844,044	6.65%

CONSTRUCTION

CAMPUS	FY 2008				
	Total Contracts Awarded	MBE Participation	% MBE Participation	WBE Participation	% WBE Participation
COLUMBIA	\$ 55,343,548	\$ 2,097,691	3.79%	\$ 5,436,861	9.82%
KANSAS CITY	38,089,850	4,657,677	12.23%	3,074,945	8.07%
ROLLA	2,114,061	0	0.00%	0	0.00%
ST. LOUIS	4,050,770	2,135,459	52.72%	222,565	5.49%
TOTAL	\$ 99,598,229	\$ 8,890,827	8.93%	\$ 8,734,371	8.77%

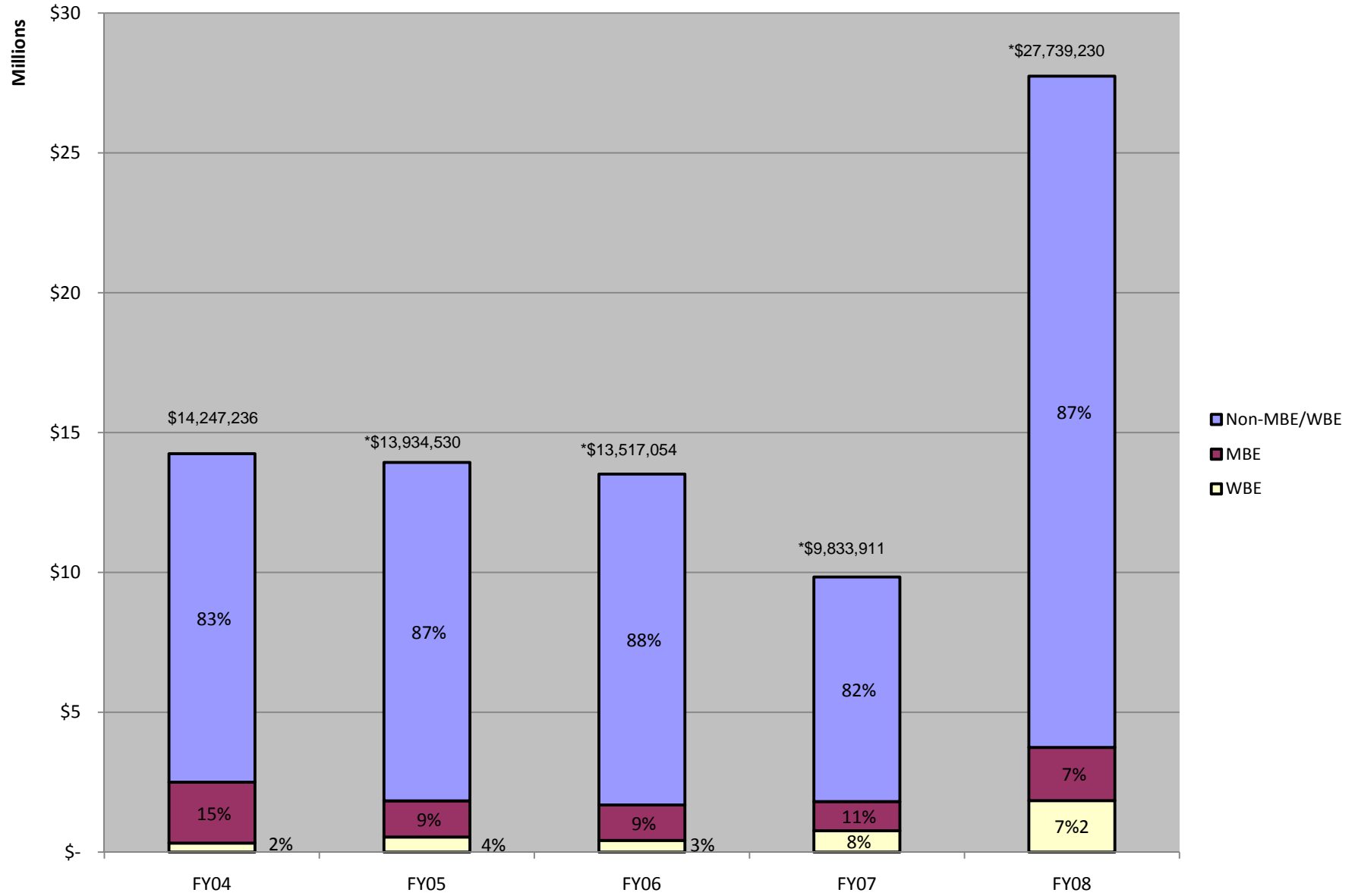
PROCUREMENT

CAMPUS	FY 2008				
	Total Purchases	MBE Participation	% MBE Participation	WBE Participation	% WBE Participation
COLUMBIA	\$ 198,733,614	\$ * 1,415,239	* 0.71%	\$ * 2,782,082	1.40%
UM HEALTH CARE	129,241,388	* 800,585	* 0.62%	* 2,219,450	1.72%
KANSAS CITY	31,977,476	* 901,345	* 2.82%	* 326,570	1.02%
ROLLA	20,489,036	13,597	0.07%	82,969	0.40%
ST. LOUIS	19,429,699	472,507	2.43%	164,129	0.84%
TOTAL	\$ 399,871,213	\$ 3,603,273	0.90%	\$ 5,575,200	1.39%

* MBE participation includes 2nd tier: \$672,440 (19%)

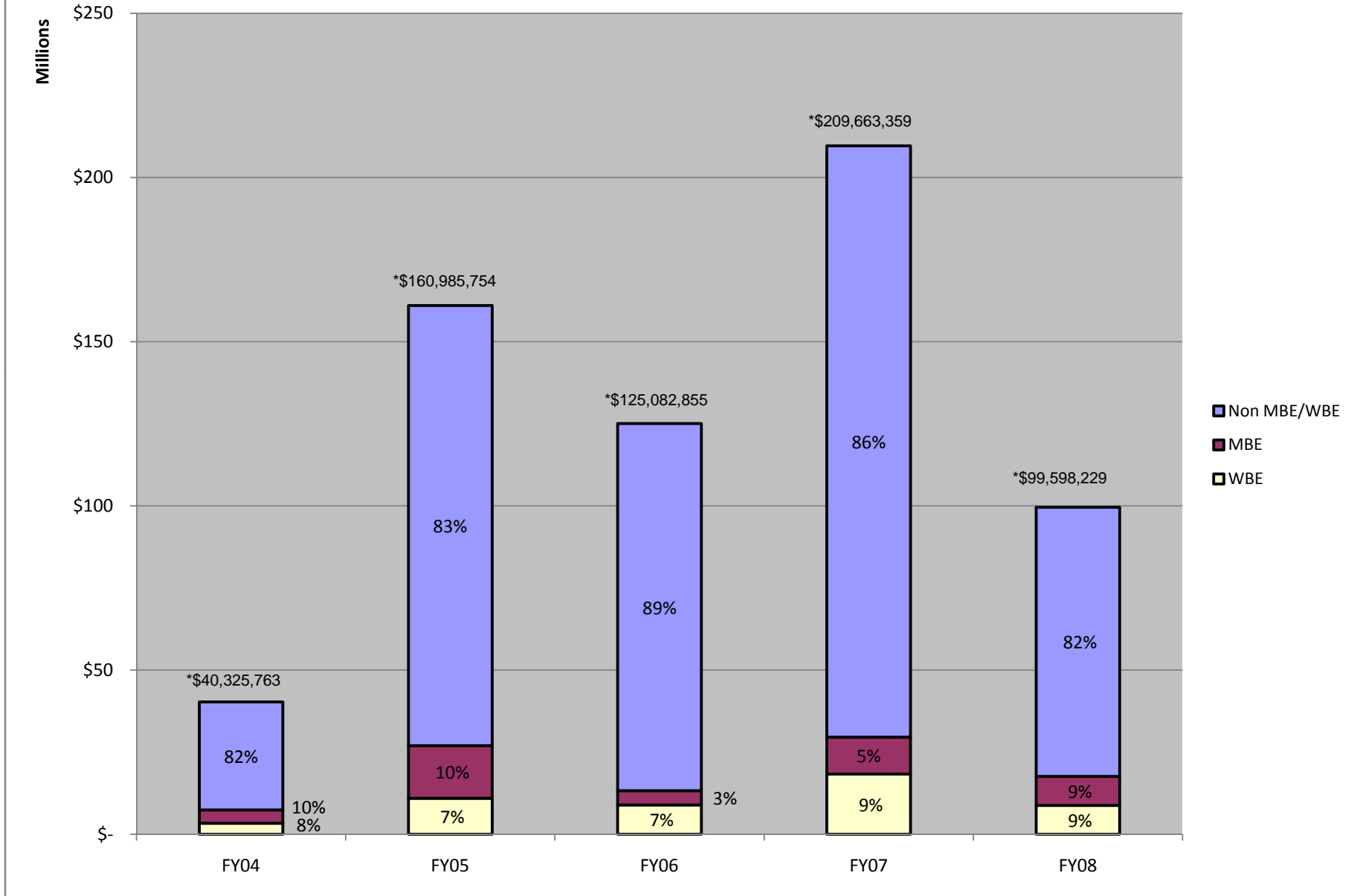
* WBE participation includes 2nd tier: \$381,948 (7%)

Table 1
Architects/Engineers



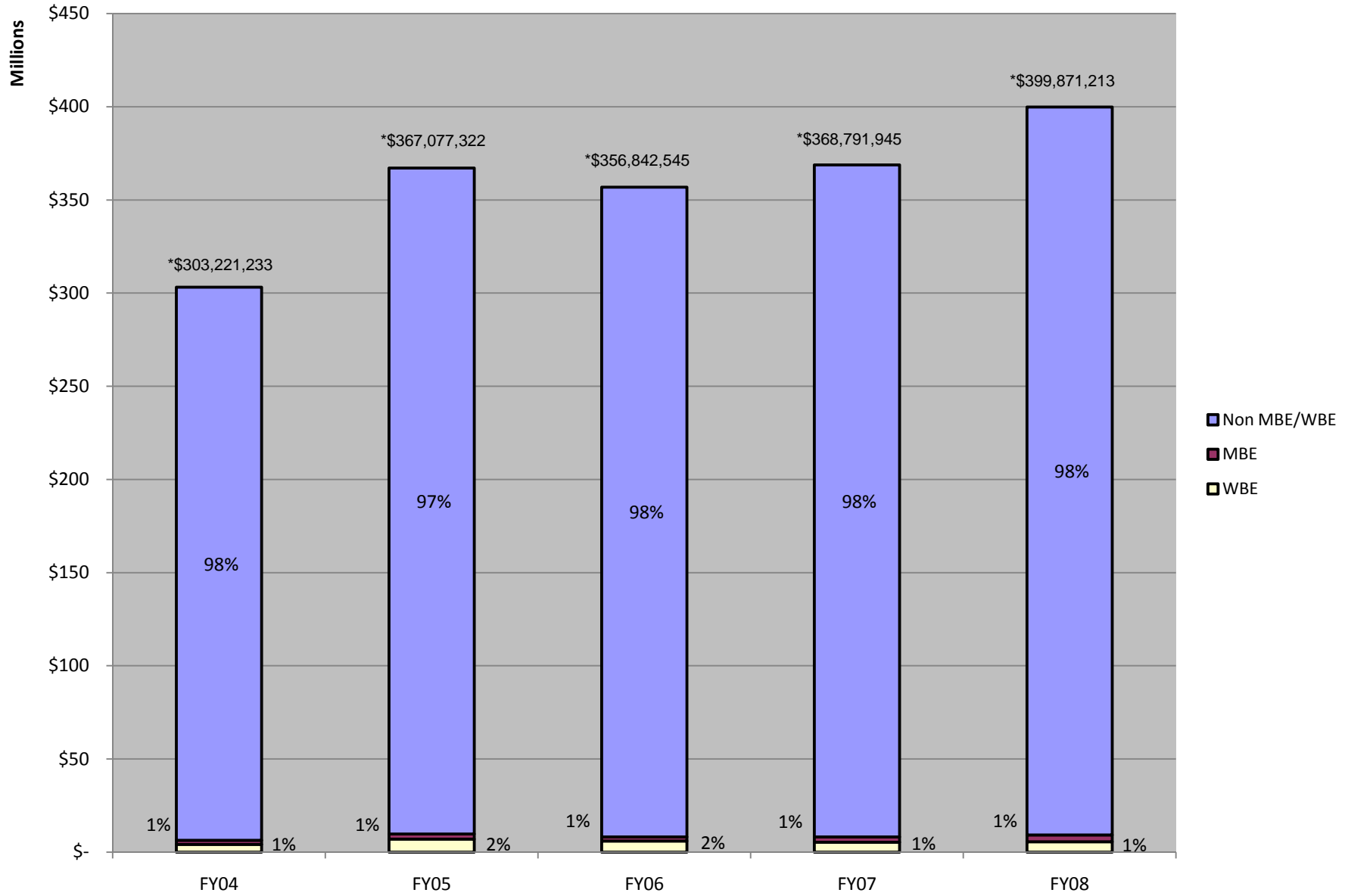
* Total University Spend

**Table 2
Construction**



* Total University Spend

**Table 3
Procurement**



* Total University Spend

UNIVERSITY OF MISSOURI
MBE/WBE PARTICIPATION REPORT
Fiscal Year Summary - 5 Years

FY04

ARCHITECTS/ENGINEERS

CAMPUS	FY 2004				
	Total Contracts Awarded	MBE Participation	% MBE Participation	WBE Participation	% WBE Participation
COLUMBIA	\$ 10,293,222	\$ 1,148,378	11.16%	\$ 234,650	2.28%
KANSAS CITY	1,990,095	645,270	32.42%	49,535	2.49%
ROLLA	476,240	19,339	4.06%	15,000	3.15%
ST. LOUIS	1,487,679	366,898	24.66%	18,000	1.21%
TOTAL	\$ 14,247,236	\$ 2,179,885	15.30%	\$ 317,185	2.23%

FY05

ARCHITECTS/ENGINEERS

CAMPUS	FY 2005				
	Total Contracts Awarded	MBE Participation	% MBE Participation	WBE Participation	% WBE Participation
COLUMBIA	\$ 9,389,056	\$ 960,270	10.23%	\$ 280,300	2.99%
KANSAS CITY	2,876,542	306,958	10.67%	213,541	7.42%
ROLLA	998,755	0	0.00%	3,000	0.30%
ST. LOUIS	670,177	21,000	3.13%	44,000	6.57%
TOTAL	\$ 13,934,530	\$ 1,288,228	9.24%	\$ 540,841	3.88%

FY06

CAMPUS	FY 2006		
	Total Contracts Awarded	MBE Participation	% MBE Participation
COLUMBIA	\$ 9,930,782	\$ 948,363	9.55%
KANSAS CITY	2,013,592	279,849	13.90%
ROLLA	753,552	7,500	1.00%
ST. LOUIS	819,128	36,556	4.46%
TOTAL	\$ 13,517,054	\$ 1,272,268	9.41%

CONSTRUCTION

CAMPUS	FY 2004				
	Total Contracts Awarded	MBE Participation	% MBE Participation	WBE Participation	% WBE Participation
COLUMBIA	\$ 31,661,349	\$ 2,446,280	7.73%	\$ 2,143,632	6.77%
KANSAS CITY	6,706,624	1,413,771	21.08%	922,946	13.76%
ROLLA	323,600	0	0.00%	0	0.00%
ST. LOUIS	1,634,190	221,180	13.53%	276,714	16.93%
TOTAL	\$ 40,325,763	\$ 4,081,231	10.12%	\$ 3,343,292	8.29%

CONSTRUCTION

CAMPUS	FY 2005				
	Total Contracts Awarded	MBE Participation	% MBE Participation	WBE Participation	% WBE Participation
COLUMBIA	\$ 77,211,456	\$ 4,751,314	6.15%	\$ 6,883,871	8.92%
KANSAS CITY	55,841,441	9,647,160	17.28%	2,095,622	3.75%
ROLLA	760,721	0	0.00%	0	0.00%
ST. LOUIS	27,172,136	1,628,341	5.99%	1,947,480	7.17%
TOTAL	\$ 160,985,754	\$ 16,026,815	9.96%	\$ 10,926,973	6.79%

CAMPUS	FY 2006		
	Total Contracts Awarded	MBE Participation	% MBE Participation
COLUMBIA	\$ 83,467,258	\$ 2,791,478	3.34%
KANSAS CITY	4,210,707	320,404	7.61%
ROLLA	35,898,692	1,016,389	2.83%
ST. LOUIS	1,506,198	179,542	11.92%
TOTAL	\$ 125,082,855	\$ 4,307,813	3.44%

PROCUREMENT

CAMPUS	FY 2004				
	Total Purchases	MBE Participation	% MBE Participation	WBE Participation	% WBE Participation
COLUMBIA	\$ 149,923,775	\$ 940,739	0.63%	\$ 1,764,923	1.18%
UM HEALTH CARE	94,958,553	286,762	0.30%	975,291	1.03%
KANSAS CITY	26,190,482	466,569	1.78%	576,436	2.20%
ROLLA	13,984,119	216,834	1.55%	306,713	2.19%
ST. LOUIS	18,164,304	295,250	1.63%	534,938	2.94%
TOTAL	\$ 303,221,233	\$ 2,206,154	0.73%	\$ 4,158,301	1.37%

PURCHASING

CAMPUS	FY 2005				
	Total Purchases	MBE Participation	% MBE Participation	WBE Participation	% WBE Participation
COLUMBIA	\$ 168,331,949	\$ 1,130,759	0.67%	\$ 2,990,118	1.78%
UM HEALTH CARE	134,974,250	1,188,651	0.88%	2,548,069	1.89%
KANSAS CITY	27,703,098	227,892	0.82%	536,980	1.94%
ROLLA	17,996,731	78,132	0.43%	226,688	1.26%
ST. LOUIS	18,071,294	170,886	0.95%	676,479	3.74%
TOTAL	\$ 367,077,322	\$ 2,796,320	* 0.76%	\$ 6,978,334	1.90%

CAMPUS	FY 2006		
	Total Purchases	MBE Participation	% MBE Participation
COLUMBIA	\$ * 162,923,156	\$ * 1,020,167	* 0.63%
UM HEALTH CARE	* 133,041,717	* 840,720	* 0.63%
KANSAS CITY	* 27,742,892	* 166,932	* 0.60%
ROLLA	16,646,603	12,473	0.07%
ST. LOUIS	16,488,177	147,501	0.89%
TOTAL	\$ * 356,842,545	\$ * 2,187,793	* 0.61%

UNIVERSITY OF MISSOURI
MBE/WBE PARTICIPATION REPORT
Fiscal Year Summary - 5 Years

FY07

FY08

		FY 2007					FY 2008				
WBE Participation	% WBE Participation	Total Contracts Awarded	MBE Participation	% MBE Participation	WBE Participation	% WBE Participation	Total Contracts Awarded	MBE Participation	% MBE Participation	WBE Participation	% WBE Participation
\$ 247,030	2.49%	\$ 7,006,017	\$ 509,281	7.27%	\$ 498,472	7.11%	\$ 19,887,902	\$ 1,380,007	6.94%	\$ 580,545	2.92%
162,355	8.06%	2,003,007	520,159	25.97%	219,005	10.93%	6,310,478	398,030	6.31%	847,194	13.43%
0	0.00%	656,017	8,000	1.22%	50,000	7.62%	598,196	0	0.00%	274,625	45.91%
5,000	0.61%	168,870	-	0.00%	-	0.00%	942,654	115,000	12.20%	141,680	15.03%
\$ 414,385	3.07%	\$ 9,833,911	\$ 1,037,440	10.55%	\$ 767,477	7.80%	\$ 27,739,230	\$ 1,893,037	6.82%	\$ 1,844,044	6.65%

		FY 2007					FY 2008				
WBE Participation	% WBE Participation	Total Contracts Awarded	MBE Participation	% MBE Participation	WBE Participation	% WBE Participation	Total Contracts Awarded	MBE Participation	% MBE Participation	WBE Participation	% WBE Participation
\$ 6,277,537	7.52%	\$ 189,908,815	\$ 9,402,238	4.95%	\$ 11,841,591	6.24%	\$ 55,343,548	\$ 2,097,691	3.79%	\$ 5,436,861	9.82%
636,841	15.12%	4,755,297	618,851	13.01%	904,869	19.03%	38,089,850	4,657,677	12.23%	3,074,945	8.07%
1,501,442	4.18%	6,445,377	390,100	6.05%	164,905	2.56%	2,114,061	0	0.00%	0	0.00%
527,448	35.02%	8,553,870	851,344	9.95%	5,395,891	63.08%	4,050,770	2,135,459	52.72%	222,565	5.49%
\$ 8,943,268	7.15%	\$ 209,663,359	\$ 11,262,533	5.37%	\$ 18,307,256	8.73%	\$ 99,598,229	\$ 8,890,827	8.93%	\$ 8,734,371	8.77%

		FY 2007					FY 2008				
WBE Participation	% WBE Participation	Total Purchases	MBE Participation	% MBE Participation	WBE Participation	% WBE Participation	Total Purchases	MBE Participation	% MBE Participation	WBE Participation	% WBE Participation
\$ * 2,406,597	1.48%	\$ * 174,433,019	\$ 1,472,118	* 0.84%	\$ 3,086,352	1.77%	\$ 198,733,614	\$ * 1,415,239	* 0.71%	\$ * 2,782,082	1.40%
* 2,745,781	2.06%	* 118,677,849	914,779	* 0.77%	1,700,594	1.43%	129,241,388	* 800,585	* 0.62%	* 2,219,450	1.72%
* 413,114	1.49%	* 31,549,944	92,025	* 0.29%	270,675	0.86%	31,977,476	* 901,345	* 2.82%	* 326,570	1.02%
222,423	1.34%	* 19,445,641	42,098	* 0.22%	120,770	0.62%	20,489,036	13,597	0.07%	82,969	0.40%
249,008	1.51%	* 24,685,492	309,433	* 1.25%	207,919	0.84%	19,429,699	472,507	2.43%	164,129	0.84%
\$ * 6,036,923	1.69%	\$ * 368,791,945	\$ 2,830,454	* 0.77%	\$ 5,386,310	1.46%	\$ 399,871,213	\$ 3,603,273	0.90%	\$ 5,575,200	1.39%

* MBE participation includes 2nd tier: \$672,440 (19%)

* WBE participation includes 2nd tier: \$381,948 (7%)