

University of Missouri
Fiscal Year 2009 Minority/Women Business Enterprise
Narrative Report

Overview

The University of Missouri continues to maintain a presence among suppliers, consultants, contractors, trade associations and minority supplier councils, particularly in St. Louis and Kansas City. It has membership in the Kansas City and St. Louis regional Minority Supplier Councils and participates in major events, particularly the Business Opportunity Fairs and awards ceremonies. Due to budgetary constraints, the University reduced its participation in small, minority and women - owned business activities in the greater St. Louis and Kansas City communities during 2009.

The Director of Minority Business Development promotes the University's Minority and Women Business Enterprise (M/WBE) initiatives and encourages small businesses to bid University projects. Participation in the University's purchasing activities by all interested suppliers ensures the acquisition of quality products and services at competitive pricing, positions the University as a good corporate citizen, reflects the University's diversity initiative and strengthens the overall economy. Further, presentations are scheduled for M/WBEs to market their products and services to key decision makers at the University, particularly Facilities Planning & Development, Procurement and other major departments. In addition, special Outreach sessions were conducted for suppliers and contractors in the Greater St. Louis and Kansas City areas to promote participation on construction projects at the University. Lastly, the M/WBE Advisory Council has been established; its mission includes partnering and collaborating with the University of Missouri relative to industry best practices. The Council is comprised of M/WBE owners, University leaders as well as leaders and representatives from the State of Missouri – Office of Administration, City of St. Louis, MidAmerica Minority Supplier Council and the St. Louis Contractors' Association.

Consultants - Architects/Engineers

During FY2009, the total dollar amount of contracts awarded at UM decreased significantly relative to FY 2008; however, the percentage of MBE/WBE participation increased.

Construction

Conversely, during FY2009, the total dollar amount of contracts awarded by UM was higher than that awarded during FY2008; however, MWBE percentages were lower in FY2009.

Procurement

During FY2009, total purchases decreased relative to FY2008 numbers; to the contrary, in FY2009, M/WBE participation increased.

Professional Financial Services

In addition to the efforts by Facilities Planning and Development and Procurement Services to include M/WBEs in the delivery of products and services to the University, the Finance and Administration Division of the University has made significant progress in ensuring MBE participation in financial services involving University's funds. The following table highlights MBE participation in this area for FY 2009:

Financial Service	MBE Business Name	Total Transactions/ Investment	MBE Participation	% MBE Participation
Broker Transactions	Loop Capital Markets	\$418,141,473	\$144,420,990	34.54%
Endowment Fund	EARNESTPartners, LLC	\$989,805,000	\$46,323,000	4.7%
Retirement Fund	EARNESTPartners, LLC	\$2,145,728,000	\$114,628,000	5.3%

UNIVERSITY OF MISSOURI FY09 M/WBE PARTICIPATION REPORT

July 1, 2008 - June 30, 2009

ARCHITECTS/ENGINEERS

CAMPUS	FY 2009				
	Total Contracts Awarded	MBE Participation	% MBE Participation	WBE Participation	% WBE Participation
Columbia	\$ 5,414,567	\$ 170,592	3.15%	\$ 939,000	17.34%
Kansas City	1,944,136	431,965	22.22%	101,300	5.21%
Rolla	611,520	-	0.00%	18,800	3.07%
St. Louis	869,069	88,355	10.17%	5,500	0.63%
TOTAL	\$ 8,839,292	\$ 690,912	7.82%	\$ 1,064,600	12.04%

CONSTRUCTION

CAMPUS	FY 2009				
	Total Contracts Awarded	MBE Participation	% MBE Participation	WBE Participation	% WBE Participation
Columbia	\$ 131,706,976	\$ 6,249,418	4.74%	\$ 7,790,405	5.91%
Kansas City	65,859,027	7,562,680	11.48%	8,627,775	13.10%
Rolla	3,594,869	136,000	3.78%	234,031	6.51%
St. Louis	2,989,925	1,078,896	36.08%	90,461	3.03%
TOTAL	\$ 204,150,797	\$ 15,026,994	7.36%	\$ 16,742,672	8.20%

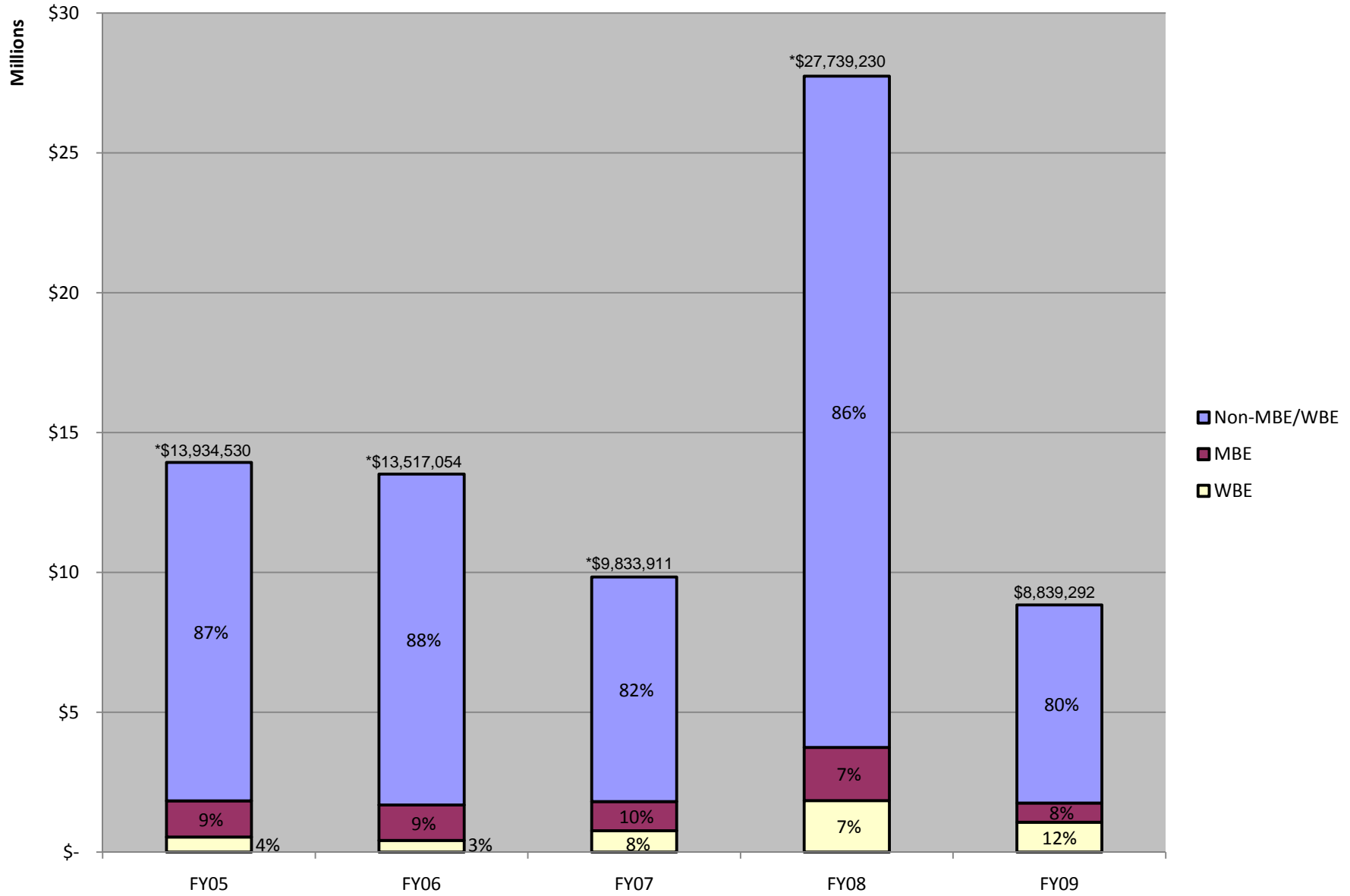
PROCUREMENT

CAMPUS	FY 2009				
	Total Purchases	MBE Participation	% MBE Participation	WBE Participation	% WBE Participation
Columbia	\$ 188,506,883	\$ * 2,038,109	1.08%	\$ * 3,951,929	2.10%
UM Health Care	114,868,136	* 439,715	0.38%	* 2,436,325	2.12%
Kansas City	35,097,710	* 2,155,903	6.14%	* 721,395	2.06%
Rolla	11,707,778	62,375	0.53%	198,282	1.69%
St. Louis	17,027,010	197,518	1.16%	418,477	2.46%
TOTAL	\$ 367,207,517	\$ * 4,893,620	1.33%	\$ * 7,726,408	2.10%

* Total MBE Participation 2nd Tier: \$431,134 (8.8%)

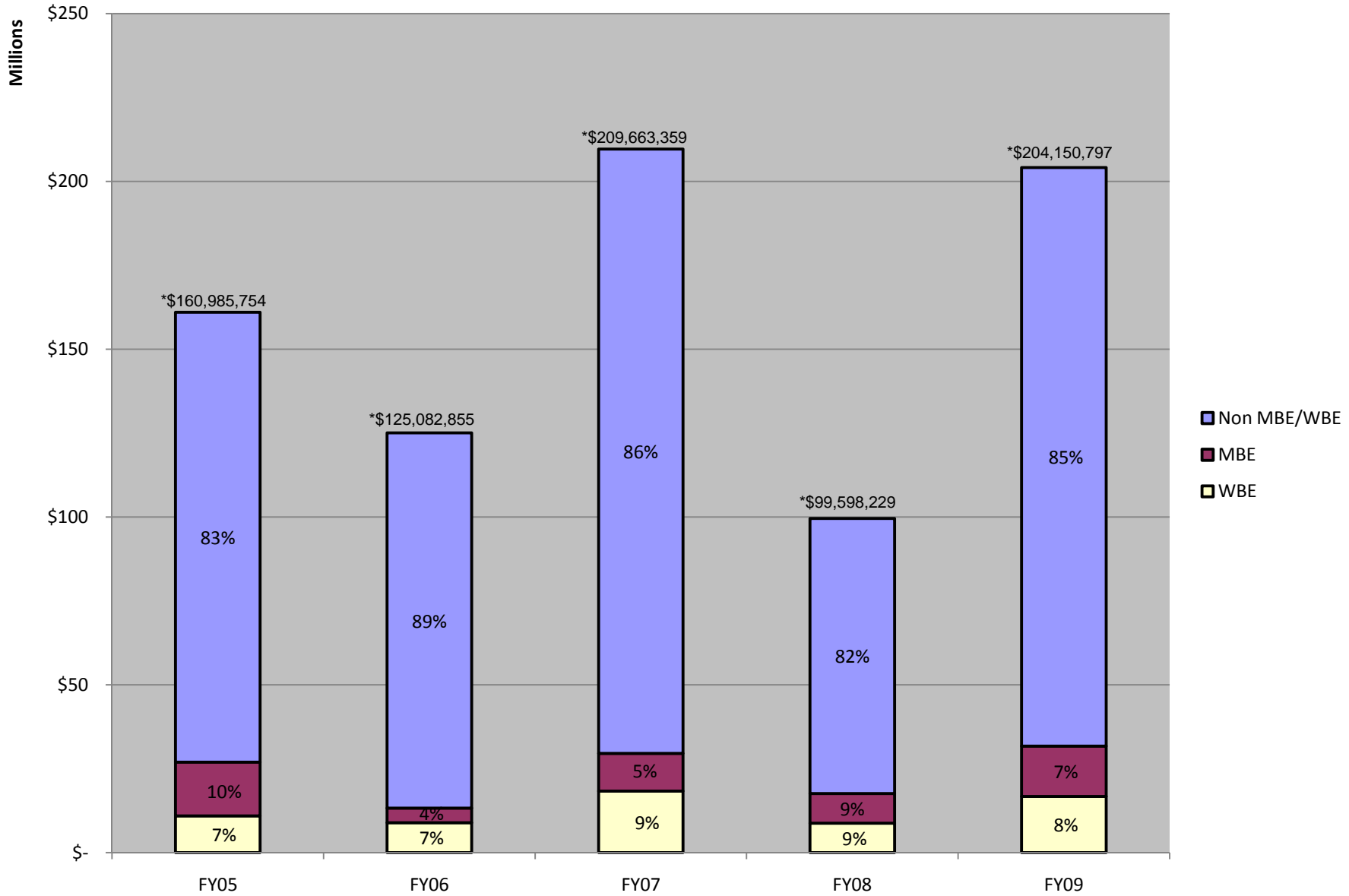
* Total WBE Participation 2nd Tier: \$825,383 (10.7%)

Table 1
Architects/Engineers



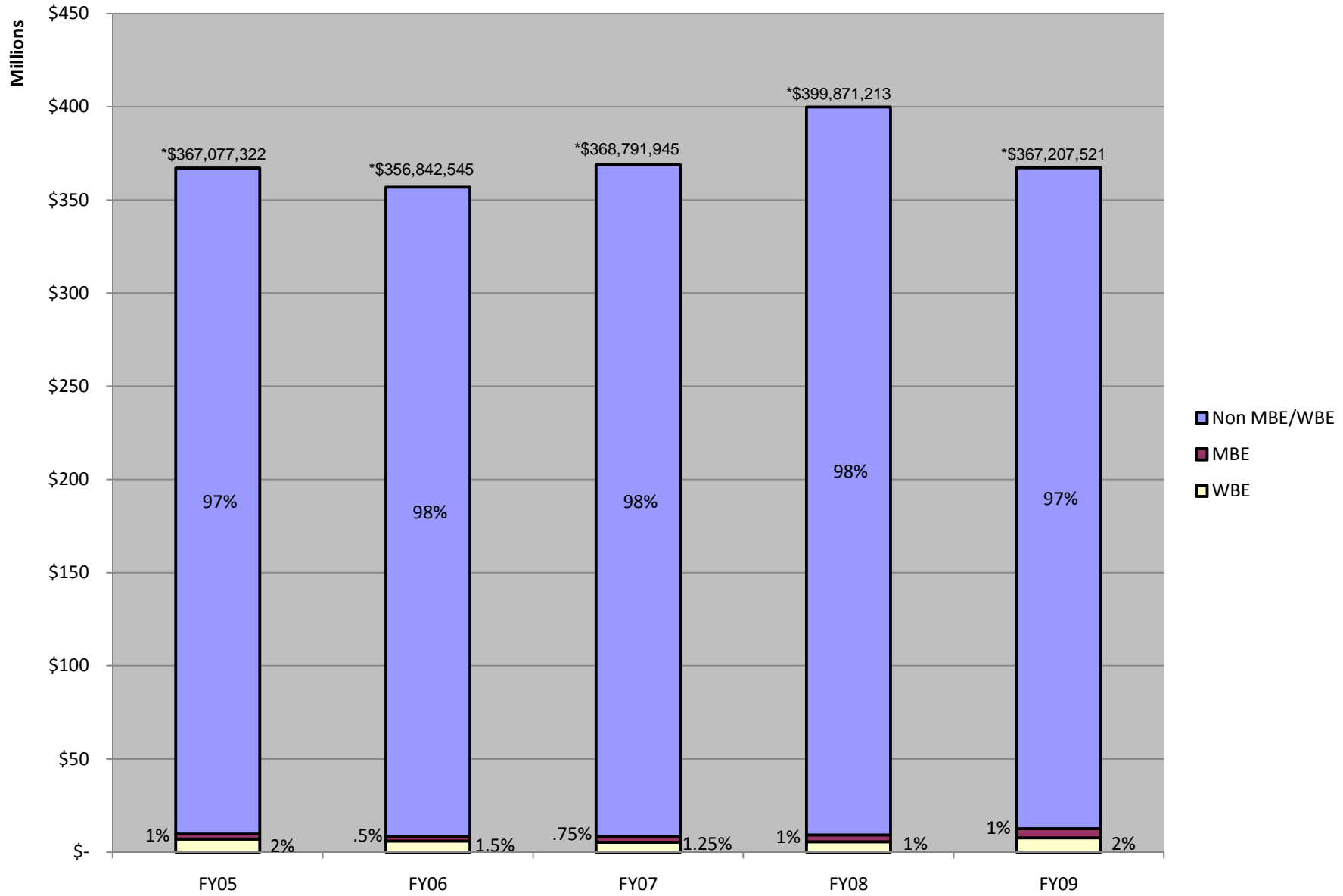
* Total University Spend

**Table 2
Construction**



* Total University Spend

**Table 3
Procurement**



* Total University Spend

FY05

FY06

ARCHITECTS/ENGINEERS

CAMPUS	FY 2005					FY 2006				
	Total Contracts Awarded	MBE Participation	% MBE Participation	WBE Participation	% WBE Participation	Total Contracts Awarded	MBE Participation	% MBE Participation	WBE Participation	% WBE Participation
COLUMBIA	\$ 9,389,056	\$ 960,270	10.23%	\$ 280,300	2.99%	\$ 9,930,782	\$ 948,363	9.55%	\$ 247,030	2.49%
KANSAS CITY	2,876,542	306,958	10.67%	213,541	7.42%	2,013,592	279,849	13.90%	162,355	8.06%
ROLLA	998,755	0	0.00%	3,000	0.30%	753,552	7,500	1.00%	0	0.00%
ST. LOUIS	670,177	21,000	3.13%	44,000	6.57%	819,128	36,556	4.46%	5,000	0.61%
TOTAL	\$ 13,934,530	\$ 1,288,228	9.24%	\$ 540,841	3.88%	\$ 13,517,054	\$ 1,272,268	9.41%	\$ 414,385	3.07%

CONSTRUCTION

CAMPUS	FY 2005					FY 2006				
	Total Contracts Awarded	MBE Participation	% MBE Participation	WBE Participation	% WBE Participation	Total Contracts Awarded	MBE Participation	% MBE Participation	WBE Participation	% WBE Participation
COLUMBIA	\$ 77,211,456	\$ 4,751,314	6.15%	\$ 6,883,871	8.92%	\$ 83,467,258	\$ 2,791,478	3.34%	\$ 6,277,537	7.52%
KANSAS CITY	55,841,441	9,647,160	17.28%	2,095,622	3.75%	4,210,707	320,404	7.61%	636,841	15.12%
ROLLA	760,721	0	0.00%	0	0.00%	35,898,692	1,016,389	2.83%	1,501,442	4.18%
ST. LOUIS	27,172,136	1,628,341	5.99%	1,947,480	7.17%	1,506,198	179,542	11.92%	527,448	35.02%
TOTAL	\$ 160,985,754	\$ 16,026,815	9.96%	\$ 10,926,973	6.79%	\$ 125,082,855	\$ 4,307,813	3.44%	\$ 8,943,268	7.15%

PROCUREMENT

CAMPUS	FY 2005					FY 2006				
	Total Purchases	MBE Participation	% MBE Participation	WBE Participation	% WBE Participation	Total Purchases	MBE Participation	% MBE Participation	WBE Participation	% WBE Participation
COLUMBIA	\$ 168,331,949	\$ 1,130,759	0.67%	\$ 2,990,118	1.78%	\$ * 162,923,156	\$ * 1,020,167	* 0.63%	\$ * 2,406,597	1.48%
UM HEALTH CARE	134,974,250	1,188,651	0.88%	2,548,069	1.89%	* 133,041,717	* 840,720	* 0.63%	* 2,745,781	2.06%
KANSAS CITY	27,703,098	227,892	0.82%	536,980	1.94%	* 27,742,892	* 166,932	* 0.60%	* 413,114	1.49%
ROLLA	17,996,731	78,132	0.43%	226,688	1.26%	16,646,603	12,473	0.07%	222,423	1.34%
ST. LOUIS	18,071,294	170,886	0.95%	676,479	3.74%	16,488,177	147,501	0.89%	249,008	1.51%
TOTAL	\$ 367,077,322	\$ 2,796,320	* 0.76%	\$ 6,978,334	1.90%	\$ 356,842,545	\$ 2,187,793	0.61%	\$ 6,036,923	1.69%

FY07

FY08

FY 2007					FY 2008					
Total Contracts Awarded	MBE Participation	% MBE Participation	WBE Participation	% WBE Participation	Total Contracts Awarded	MBE Participation	% MBE Participation	WBE Participation	% WBE Participation	Total Contracts Awarded
\$ 7,006,017	\$ 509,281	7.27%	\$ 498,472	7.11%	\$ 19,887,902	\$ 1,380,007	6.94%	\$ 580,545	2.92%	\$ 5,414,567
2,003,007	520,159	25.97%	219,005	10.93%	6,310,478	398,030	6.31%	847,194	13.43%	1,944,136
656,017	8,000	1.22%	50,000	7.62%	598,196	0	0.00%	274,625	45.91%	611,520
168,870	-	0.00%	-	0.00%	942,654	115,000	12.20%	141,680	15.03%	869,069
\$ 9,833,911	\$ 1,037,440	10.55%	\$ 767,477	7.80%	\$ 27,739,230	\$ 1,893,037	6.82%	\$ 1,844,044	6.65%	\$ 8,839,292

FY 2007					FY 2008					
Total Contracts Awarded	MBE Participation	% MBE Participation	WBE Participation	% WBE Participation	Total Contracts Awarded	MBE Participation	% MBE Participation	WBE Participation	% WBE Participation	Total Contracts Awarded
\$ 189,908,815	\$ 9,402,238	4.95%	\$ 11,841,591	6.24%	\$ 55,343,548	\$ 2,097,691	3.79%	\$ 5,436,861	9.82%	\$ 131,706,976
4,755,297	618,851	13.01%	904,869	19.03%	38,089,850	4,657,677	12.23%	3,074,945	8.07%	65,859,027
6,445,377	390,100	6.05%	164,905	2.56%	2,114,061	0	0.00%	0	0.00%	3,594,869
8,553,870	851,344	9.95%	5,395,891	63.08%	4,050,770	2,135,459	52.72%	222,565	5.49%	2,989,925
\$ 209,663,359	\$ 11,262,533	5.37%	\$ 18,307,256	8.73%	\$ 99,598,229	\$ 8,890,827	8.93%	\$ 8,734,371	8.77%	\$ 204,150,797

FY 2007					FY 2008					
Total Purchases	MBE Participation	% MBE Participation	WBE Participation	% WBE Participation	Total Purchases	MBE Participation	% MBE Participation	WBE Participation	% WBE Participation	Total Purchases
\$ * 174,433,019	\$ 1,472,118	* 0.84%	\$ 3,086,352	1.77%	\$ 198,733,614	\$ * 1,415,239	* 0.71%	\$ * 2,782,082	1.40%	\$ 188,506,883
* 118,677,849	914,779	* 0.77%	1,700,594	1.43%	129,241,388	* 800,585	* 0.62%	* 2,219,450	1.72%	114,868,136
* 31,549,944	92,025	* 0.29%	270,675	0.86%	31,977,476	* 901,345	* 2.82%	* 326,570	1.02%	35,097,710
* 19,445,641	42,098	* 0.22%	120,770	0.62%	20,489,036	13,597	0.07%	82,969	0.40%	11,707,778
* 24,685,492	309,433	* 1.25%	207,919	0.84%	19,429,699	472,507	2.43%	164,129	0.84%	17,027,010
\$ * 368,791,945	\$ 2,830,454	* 0.77%	\$ 5,386,310	1.46%	\$ 399,871,213	\$ 3,603,273	0.90%	\$ 5,575,200	1.39%	\$ 367,207,517

*Total MBE participation includes 2nd tier: \$431,134 (8.8%)

* Total WBE participation includes 2nd tier: \$825,383 (10.7%)

FY09

FY 2009			
MBE Participation	% MBE Participation	WBE Participation	% WBE Participation
\$ 170,592	3.15%	\$ 939,000	17.34%
431,965	22.22%	101,300	5.21%
-	0.00%	18,800	3.07%
88,355	10.17%	5,500	0.63%
\$ 690,912	7.82%	\$ 1,064,600	12.04%

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MBE Participation	% MBE Participation	WBE Participation	% WBE Participation
\$ 6,249,418	4.74%	\$ 7,790,405	5.91%
7,562,680	11.48%	8,627,775	13.10%
136,000	3.78%	234,031	6.51%
1,078,896	36.08%	90,461	3.03%
\$ 15,026,994	7.36%	\$ 16,742,672	8.20%

FY 2009			
MBE Participation	% MBE Participation	WBE Participation	% WBE Participation
\$ * 2,038,109	1.08%	\$ * 3,951,929	2.10%
* 439,715	0.38%	* 2,436,325	2.12%
* 2,155,903	6.14%	* 721,395	2.06%
62,375	0.53%	198,282	1.69%
197,518	1.16%	418,477	2.46%
\$ * 4,893,620	1.33%	\$ * 7,726,408	2.10%