



University of Missouri System
Negotiated Agreement

**Contract: French Gerleman
1815 Vandiver Drive
Columbia, MO 65202-1916**

Contract Number: MPA – FRENCHGERLEMAN

Initial Terms: One Year – August 20, 2009 through August 19, 2010

Renewals: Two additional (1) year periods available

Ordering: No minimum order amount

Delivery Process: Delivery is FOB Destination, freight prepaid and allowed. When premium freight is required by UM, the line item will be handled as a “non-stock” item, with the freight being built into the sell price.

Contact: Daniel Hake, Sales Representative

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Office: 573-474-4194

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dhake@frenchgerleman.com

<http://www.frenchgerleman.com>

[Mike Lincoln](#), Branch Manager, 573-886-3027

What Contract is for: French Gerleman is a family owned business where customer service is their top priority. They are proud to offer one of the largest inventories and selection of outstanding automation, datacom, electrical and power transmission [products](#) and [services](#) to the industrial, commercial and construction markets in Missouri, Illinois and Kansas. That means you can count on them to have the products you need, when you need them. They look forward to providing you with the personalized service you’ve come to expect and we guarantee you the latest in technology.

Our \$17 million inventory, the largest in the region, means that UM departments can trust us to have the products you need, when you need them. We stock 22,000 SKUs from top manufacturers. French Gerleman’s fleet of 26 delivery vans, box trucks and trailers provide daily service to our regional customers.

<http://www.frenchgerleman.com/Products/FeaturedManufacturers/tabid/157/Default.aspx>