

ADDENDUM NUMBER II

DATED

January 8, 2019

TO

SPECIFICATIONS

FOR

REQUEST FOR PROPOSAL #: 31057 Payment Variance Services

THE SPECIFICATIONS NOTED BELOW ARE MODIFIED AS FOLLOW AND EXCEPT AS SET FORTH HEREIN OTHERWISE REMAIN UNCHANGED AND IN FULL FORCE AND EFFECT:

Notification:

Below you will find The University of Missouri response to the following vendor questions for RFP 31057.

Q. Please clarify if the BAA MUST be signed at the time of proposal submission (as this is considered part of post RFP activities).

A. The BAA execution is not required until award of the contract.

Q. Do you currently have a contract management software program in place? If yes to the above, which system?

A. We currently use ADS and Wellington software

Q. Do you currently have an internal team dedicated to this process?

A. Yes

Q. Do you currently, or have in the past two years, used an external vendor to provide these services? If yes to above, please describe length and scope of service including last date of processing? If yes to above, please describe length and scope of service including last date of processing?

A. No for MU Health Care. Yes for Capital Region Medical Center. N/A for MU Health Care. For Capital Region Medical Center, monthly referrals consist of all payers that have zero balance visits except for traditional Medicare and Medicaid.

Q. Are all facilities mentioned in the RFP using the same database and HIS?

A. No.

Q. Is your current HIS system for the facilities Cerner?

A. No.

Q. Can you please provide the printed form on which Request for Proposals must be made to?

A. All proposals must be completed and submitted as explained on page 16 and 17 under INSTRUCTIONS FOR PROPOSAL RESPONSE of the RFP.

Q. Can you clarify the scope for payment variance services, defined as follows: “perform a minimum of a one time, two year look-back of paid accounts receivable for primary Managed Care contracted payers.”

- a. Does this indicate the scope is limited to closed balance accounts? Limited to zero balance visits
- b. Please define closed balance accounts. Zero balance visits
- c. Does closed balance accounts mean closed balance from Third Party Payers? The balance on the managed care payer insurance line is zero.
- d. Does the scope include denied accounts which have had the balance closed? It is possible
- e. Does the scope include any open balance accounts? It is possible
- f. Does the scope include Fee for Service Medicare and Medicaid? No
- g. Does the scope include managed Medicaid and Medicare? Will include managed Medicare

Q. MU Health Care includes a large number of physicians. Does the scope for payment variance services include physician billing of healthcare services, as well as hospital billing of healthcare services, or is limited to only hospital billing?

A. Limited to only hospital

Q. Under IT Requirements, questions 5 states: It is mandatory that MUHC and CRMC will accept standard/unmodified data files to include but not limited to ADT/HL7/835/837. Confirm Compliance

- a. Is the data limited to only ADT/HL7/835/837 files for the Payment Variance Services? Yes
- b. Will the Vendor be allowed to submit a standard data request to supplement 835/837 files for those data elements not available in the standard/unmodified data files (ADT/HL7/835/837)? Selected vendors will be granted view-only access to our system to obtain any additional data elements they deem as being needed

Q. Section 4 **CONTRACT PERIOD** suggests an initial phase that includes completion of the one (1) time, two (2) year assessment and design recommendation phase of the project, with additional phases subject to University approval. Is this accurate, and is the University expecting pricing for just this initial phase?

A. Yes, it is accurate. We are only expecting pricing for this initial phase which will consist of the 2-year assessment.

Q. With respect to pricing information requested on page 25 of the proposal as written below, does the University have a preference for fixed fee pricing in dollars, or contingency pricing typically stated as a percentage of dollars recovered from the payment variance services?

A. Contingency pricing is preferred

State fixed fee for contingency pricing for project:

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