

#### Office of the Chancellor

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TO: President Mun Choi and

Interim Vice President for Finance Ryan Rapp

FROM: MU Interim Chancellor Garnett Stokes

RE: Information for June 2 budget message

DATE: May 31, 2017

On behalf of the University of Missouri-Columbia, I am submitting the information you requested regarding MU's 2018 budget. While we anticipate that in the long term, the re-budgeting process will enable Mizzou to sustain the excellence for which we are renowned – and enhance our ability to grow in strategic ways – in the short term, there are painful consequences for some of MU's loyal community members. I appreciate all those across campus who engaged in these crucial discussions.

#### **Financial Summary Documents**

Attached you will find a financial summary and detail with narrative regarding the following:

- FY 2018 Total Revenue Shortfalls and Cost Increases by Category (MU General Operating Campus Budget & Auxiliary Units of Student Affairs and Athletics Budget), including:
  - a. Centrally Supported Strategic Investments by Category
  - b. FY 2018 University of Missouri Faculty Hiring Plan
- FY 2018 Short-Term Cuts and Revenue Enhancements by Category (MU General Operating Campus Budget & Auxiliary Units of Student Affairs and Athletics Budget)
- Long-Term Plans to Meet the Reoccurring Reductions Currently Addressed By One Time Funds (MU General Operating Campus Budget & Auxiliary Units of Student Affairs and Athletics Budget)

In addition, below we are providing brief highlights by sections, per your request. Please note these are not holistic, but do reflect some of our most important opportunities.

#### **Centrally Supported Strategic Investments**

To maintain exceptional teaching, research, service and economic development, we have identified specific areas in which we will invest. We plan to:

- Aggressively pursue intentional enrollment growth through a larger recruitment team, new and enhanced scholarship programs (e.g., Land-Grant Pell Grant Scholarship Program and National Merit Scholarship Program), and other efforts.
- Increase the academic excellence and intellectual diversity of the university via hiring a more diverse faculty.
- Increase graduate student stipends and offer a superior health care coverage package to ensure MU is competitive and attractive to the highest quality graduate students –comparable to other prestigious AAU institutions.
- Bolster support for the strongest research institutes, centers and strategic
  faculty research hires that are highly productive and generate additional
  revenue in the most critical strategic focus areas. In addition, we will invest
  in emerging technologies that will impact faculty research in molecular
  imaging, genetic manipulation of animal models and tissue engineering,
  among others.
- Enrich Missouri outreach efforts through the establishment of an
  engagement council, conducting a Missouri needs assessment that allows us
  to build our collective future together, and develop an innovative,
  transformative technology that streamlines web design and offers ecommerce, e-marketing, online learning, and event management.
- Maintain our campus safety by continuing to invest in the campus security workforce.
- Establish a Teaching for Learning Center to nurture high quality, innovative teaching. The center will support both faculty and graduate students and will serve as an umbrella organization focused on maximizing student learning and success.

#### **University of Missouri FY 2018 Faculty Hiring Plan**

Without dedicated, creative thought experts leading the university's research and teaching missions, Mizzou cannot maintain the record of excellence that has led to its numerous top rankings and designations. Therefore, faculty hiring remains a crucial priority.

• The University of Missouri is recruiting for and hiring 161 new faculty for the upcoming academic year. These outstanding faculty will be instrumental in the future success of the institution.

- Fifty-eight (58) faculty members are expected to contribute to research in the university's previously identified strategic areas represented by Mizzou Advantage (MA).
  - As background, the Mizzou Advantage is an innovative, interdisciplinary strategic investment program designed to bolster MU's identified areas of excellence, enhance our position in the AAU, and further our land grant mission.
  - The initiative builds on campus strengths in four areas: Food for the Future, Media of the Future, One Health/One Medicine, and Sustainable Energy.
  - As reported by the principal investigators, the initiative's investments have netted more than \$41 million in competitive extramural grants, brought in more than \$4 million in gifts, and led to the publication of nearly 400 high-quality academic articles.
  - Although many of these hires may cross MA areas, they have been grouped into single categories most closely associated with their research and position. For example, Big Data analytics hires are grouped under Media of the Future, but may cut across multiple MA areas including social media; plant, animal and human genetics; machine learning; marketing; and more. Hires by MA strategic areas include
    - 29 in One Health/One Medicine,
    - 22 in Media of the Future,
    - 5 in Sustainable Energy,
    - and 2 in Food for the Future.
    - Collectively, hires within and across MA areas of strength will be made in every school and college at MU.
- Additionally, thirty-four (34) faculty members will be filling critically needed tenured or tenured-track positions.
- All 161 faculty hires will be of value for their teaching and service to the campus.

#### Safeguarded Initiatives from FY2018 Short-Term Cuts

By their nature, the financial summary documents provided preclude the ability to highlight what Mizzou has chosen to safeguard. I want to take this opportunity to share some priorities that we have identified to protect from cuts.

• Every school, college and division sought to minimize the impact on student academics including, but not limited to

- maintaining the vast majority and wide variety of course offerings for both undergraduate and graduate level degrees,
- o maintaining student academic support services,
- preserving experiential or embedded learning opportunities for undergraduates,
- o and ensuring current graduate students' academic programs will lead to degree completion in their chosen field.
- Every school, college, and division sought to protect our research investments and capacity to the best of their ability because they are vital to our land-grant and economic development mission components.
- High-performing revenue generating initiatives, programs, and centers were safeguarded.

#### FY2018 Short-Term Cuts & Revenue Enhancements

Several steps are being taken immediately to address the shortfall in state appropriations. These include permanent cuts to the budget campus-wide, as well as increased streams of revenue.

- The University of Missouri is eliminating approximately 343 full-time equivalent (FTE) positions from its General Operating Campus Budget:
  - o approximately 135 FTE faculty positions,
  - o approximately 173 FTE staff positions,
  - o and approximately 35 FTE graduate positions.
  - o Of the 308 faculty and staff FTE positions, 42 are high-ranking administrative positions (at a GGS level 12 or greater).
  - Reductions have been made at every level, and most units have reorganized their structure with additional reorganization planning expected in the long term.
- In addition, the University of Missouri is eliminating approximately 86 full-time equivalent (FTE) positions from its auxiliary units of Student Affairs and Athletics.
- Tuition will be increased by 2.1%.
- Course offerings with low enrollment have been reduced in several schools and colleges.
- The Truman School of Public Affairs will now be located in and administered by the College of Arts and Science.
- Buildings have been taken offline to reduce maintenance and energy costs.
- Several schools and colleges are adding broader online curriculum and training programs to target distant learners as an additional source of revenue.

# Long-term Plans to Meet the Reoccurring Reductions Currently Addressed By One Time Funds

Our decision-making work is not completed. In order to permanently meet the new fiscal reality, additional changes will occur over the next two to three years. These will include both cuts in certain areas and continued investments in priorities that enhance our mission. In addition to reorganizations that have already been noted, we have pre-identified several areas for review over the next 12-18 months. Review processes have already been drafted to guide our work in each of these areas. Long-term plans include

- an administrative organization structure review to maximize efficiency,
- a buildings and facilities review to maximize space and reduce maintenance and energy costs,
- a top to bottom academic programs review,
- a graduate student tuition waiver review,
- a research center and institute review,
- and a research incentives and rewards review.

#### **Long-Term Visionary Investment Opportunities**

Pending campus, system, and/or board review processes and the identification of funding sources, we see several opportunities for transformative growth. A few possibilities are listed below:

- A Student Experiential Learning Center will establish a destination where students could find hands-on, real world opportunities and experience to supplement their educational efforts.
- A new MU greenhouse facility is expected to enhance nationally recognized plant sciences programs and partnerships with Danforth Plant Sciences Center and Missouri agricultural industries.
- A Translational Precision Medicine Complex will be a center for integration
  of biomedical innovations research in the colleges of Engineering; Veterinary
  Medicine; and Agriculture, Food and Natural Resources as well as the School
  of Medicine that will house 44 research teams (wet lab and informatics) and
  state of the art imaging facilities, clean rooms, and vivaria.
- Expansion of the Missouri Innovation Center will enhance the partnership between MU, the Columbia and Boone County business community, and the federal Economic Development Administration. The additional laboratory and informatics space is planned to accommodate new biomedical and informatics enterprises created as a result of faculty inventions and innovations.
- The addition of a new cyclotron associated with MU Research Reactor (MURR) will enhance development and production of new radioisotopes for

medical imaging and therapeutics and has strong potential to generate revenue. Public-private partnership funding is being sought to develop this unique resource.

If you have any questions about MU's plans, please don't hesitate to contact me. I look forward to continued partnership with President Choi and the UM System as, together, we take confident steps toward our future.

### MU General Operating Campus Budget



**Total Future Strategic Reinvestments** 

## 2018 *University of Missouri* Budget Tracking Worksheet

| Revenue Shortfalls & Cost Increases                      |                |          |         |        |              |
|--|----------------|----------|---------|--------|--------------|
| State Appropriations                                     |                |          |         |        | (19,557,787) |
| Tuition and Enrollment                                   |                |          |         |        | (9,964,000)  |
| Unavoidable Cost Increases                               |                |          |         |        | (7,360,145)  |
| Strategic Investments                                    |                |          |         |        | ( , ,        |
| Academic Programs of Excellence and Research &           | Creative Works | i        |         |        | (1,162,689)  |
| Excellence in Teaching, Learning, and Student Out        |                |          |         |        | (8,300,000)  |
| Revenue Enhancement                                      | •              |          |         |        | (1,696,597)  |
| Other Strategic Campus Initiatives                       |                |          |         |        | (11,719,189) |
| Total Strategic Investments                              |                |          |         | •      | (22,878,475) |
| Total Beginning Shortfalls                               |                |          |         |        | (59,760,407) |
|  |                | FTF Red  | duction |        |              |
| Short-term Cuts & Revenue Enhancements                   | Faculty        | Graduate | Staff   | Total  |              |
| Academic Program Review/Restructure                      | 115.4          | 34.8     | -       | 150.2  | 11,981,402   |
| Administrative Streamlining & Restructuring              | 14.0           | -        | 169.6   | 183.6  | 15,401,394   |
| Revenue Enhancement                                      | -              | -        | -       | -      | 5,999,527    |
| Program Redirection for Strategic Investments            | 6.0            | -        | 3.0     | 9.0    | 1,000,736    |
| One-Time Cost Savings/Expenditure Restrictions           | -              | -        | -       | -      | 7,629,851    |
| Reserves   |                |          |         | -      | 17,747,496   |
| Total Realized from Short-term Cuts                      | 135.4          | 34.8     | 172.6   | 342.8* | 59,760,407   |
| * Represents 42 administrators at GGS level 12 or higher |                |          | Į.      |        |              |
| Additional Annual Impact of Short-Term Cuts              |                |          |         |        | (17,122,026) |
| Minimum Target for Long-Term Cuts                        |                |          |         |        | (17,122,026) |
| Long-term Plans  |                |          |         |        |              |
| Academic Mission Realignment                             |                |          |         |        |              |
| Academic Program Review/Restructure                      |                |          |         |        | 5,291,744    |
| Revenue Enhancement                                      |                |          |         |        |              |
| Revenue Enhancement                                      |                |          |         |        | 4,286,436    |
| Resource Allocation                                      |                |          |         |        |              |
| Program Redirection for Strategic Investments            |                |          |         |        | 6,814,122    |
| Administrative Review                                    |                |          |         |        |              |
| Administrative Streamlining & Restructuring              |                |          |         |        | 4,825,622    |
| One-Time Cost Savings/Expenditure Restrictions           |                |          |         |        | 163,784      |
| Total Targets for Long-term Cuts                         |                |          |         |        | 21,381,708   |
| Future Strategic Reinvestments                           |                |          |         |        |              |
| Academic Programs of Excellence and Research & Cre       | eative Works   |          |         |        | 2,257,095    |
| Excellence in Teaching, Learning, and Student Outcon     |                |          |         |        | 199,011      |
| Outreach & Engagement                                    |                |          |         |        | 1,891,585    |
| Revenue Enhancement                                      |                |          |         |        | 100,000      |
|  |                |          |         |        | _00,000      |

4,447,691



## *University of Missouri* Budget Tracking Worksheet

| 2018 Faculty Hiring Plan   | Positions | Salary     | Fringe       | Start up      | Total         |
|--|-----------|------------|--------------|---------------|---------------|
| Faculty Expected to Potentially Contribute to MU's Strategic Areas in Research | 58 \$     | 6,513,100  | \$ 1,601,517 | \$ 14,622,861 | \$ 22,737,478 |
| Other Tenured & Tenured-Track Faculty  | 34 \$     | 3,653,500  | \$ 1,291,909 | \$ 7,493,920  | \$ 12,439,329 |
| All Other Faculty Hires  | 69 \$     | 10,422,666 | \$ 2,349,853 | \$ 768,100    | \$ 13,540,619 |
| Total FY 2018 Faculty Hires  | 161 \$    | 20,589,266 | \$ 5,243,280 | \$ 22,884,881 | \$ 48,717,427 |

| School or College                                  | Positions | Salary           | Fringe          | Start up         | Total            |
|--|-----------|------------------|-----------------|------------------|------------------|
| College of Arts & Science                          | 22        | \$<br>1,578,000  | \$<br>557,576   | \$<br>694,981    | \$<br>2,830,557  |
| College of Business                                | 8         | \$<br>1,100,000  | \$<br>389,734   | \$<br>80,000     | \$<br>1,569,734  |
| College of Agriculture, Food and Natural Resources | 5         | \$<br>369,000    | \$<br>130,515   | \$<br>205,000    | \$<br>704,515    |
| College of Education                               | 6         | \$<br>426,000    | \$<br>150,676   | \$<br>63,800     | \$<br>640,476    |
| College of Engineering                             | 29        | \$<br>3,254,000  | \$<br>1,150,940 | \$<br>19,756,500 | \$<br>24,161,440 |
| School of Health Professions                       | 5         | \$<br>369,500    | \$<br>148,392   | \$<br>34,000     | \$<br>551,892    |
| College of Human Environmental Sciences            | 8         | \$<br>609,500    | \$<br>215,580   | \$<br>240,000    | \$<br>1,065,080  |
| School of Journalism                               | 8         | \$<br>659,000    | \$<br>-         | \$<br>78,500     | \$<br>737,500    |
| School of Law                                      | 1         | \$<br>330,000    | \$<br>104,471   | \$<br>-          | \$<br>434,471    |
| Libraries  | 1         | \$<br>61,000     | \$<br>21,576    | \$<br>6,100      | \$<br>88,676     |
| College of Medicine                                | 59        | \$<br>11,107,016 | \$<br>2,124,750 | \$<br>1,254,000  | \$<br>14,485,766 |
| College of Nursing                                 | 2         | \$<br>96,250     | \$<br>28,293    |                  | \$<br>124,543    |
| School of Public Affairs                           | 1         | \$<br>75,000     | \$<br>26,527    | \$<br>2,000      | \$<br>103,527    |
| College of Veterinary Medicine                     | 6         | \$<br>555,000    | \$<br>194,250   | \$<br>470,000    | \$<br>1,219,250  |
| Total FY 2018 Faculty Hires                        | 161       | \$<br>20,589,266 | \$<br>5,243,280 | \$<br>22,884,881 | \$<br>48,717,427 |

|                                |  |   |  |                 |             | FTE          | Reduction |          | Savi      | ngs       |
|--------------------------------|--|---|--|-----------------|-------------|--------------|-----------|----------|-----------|-----------|
|                                |  |   |  | Implementation  | Responsible |              |           |          |           | Recurrin  |
| College/School/Division        | Kev Area                                       | Reasons   | Explanation  | Date            | Party       | FTE Category | Vacant    | Occupied | 2018      | Annualize |
| Arts & Science                 | Administrative Streamlining & Restructuring    | consolidated staff positions; structural reorganization; programmatic change to |  | 7/1/2017        | Dean Okker  | Staff        | 11.0      | 7.0      | 894,340   |           |
|                                |  | development   |  | 1,7,7,2421      |             |              |           |          | 55 ,,5 .5 | 1         |
| Arts & Science                 | Program Redirection for Strategic Investments  | Reduce services to protect areas of excellence                                  | Staff reductions   | 7/1/2017        | Dean Okker  | Staff        | -         | 3.0      | 243,298   | 243,298   |
| Arts & Science                 | Program Redirection for Strategic Investments  | Reduce services to protect areas of excellence                                  | Expense reductions   | 7/1/2017        | Dean Okker  |              |           |          | 49,177    | 49,177    |
| Arts & Science                 | Administrative Streamlining & Restructuring    | IT reorganization   | position consolidations  | 7/1/2017        | Dean Okker  |              |           | -        | 119,579   | 119,579   |
| Arts & Science                 | Academic Program Review/Restructure            | Decrease in enrollment  | NTT Non-Renewal  | 5/31/2017       | Dean Okker  | Faculty      |           | 3.0      | 137,746   | 137,746   |
| Arts & Science                 | Academic Program Review/Restructure            | Decrease in enrollment  | NTT Non-Renewal  | 12/31/2017      | Dean Okker  | Faculty      |           | 3.0      | 137,746   | 137,746   |
| Arts & Science                 | Academic Program Review/Restructure            | Decrease in enrollment  | GTA/GRA reductions   | 7/1/2017        | Dept Chairs | Graduate     | 10.3      | -        | 267,192   | 267,192   |
| Arts & Science                 | Academic Program Review/Restructure            | Reduce academic offerings & research areas                                      | TT retirements, TT open positions, TT/T voluntary separations  | 7/1/2017        | Dean Okker  | Faculty      | 10.0      | 7.0      | 1,573,114 | 1,573,114 |
| Arts & Science                 | Academic Program Review/Restructure            | Reduce academic offerings and research areas                                    | NTT open positions, NTT retirements  | 7/1/2017        | Dean Okker  | Faculty      | 2.0       | 4.0      | 309,380   | 309,380   |
| Arts & Science                 | Academic Program Review/Restructure            | Reduce Summer Faculty Support   | Reduce SPA/SRA support   | 7/1/2017        | Dean Okker  |              |           | -        | 81,375    | 81,37     |
| Arts & Science                 | Administrative Streamlining & Restructuring    | Reduce part time staff positions  | Reduce part time staff positions   | 7/1/2017        | Dean Okker  | Staff        | -         | 1.6      | 97,665    | 97,66     |
| Arts & Science                 | Academic Program Review/Restructure            | Reduce part time adjunct teaching positions                                     | Reduce part time adjunct teaching positions  | 7/1/2017        | Dean Okker  | Faculty      | -         | 6.5      | 139,725   | 139,725   |
| Arts & Science                 | One-Time Cost Savings/Expenditure Restrictions | Reduce operating expenses (IT, travel, supplies, etc)                           | Reduce operating expenses (IT, travel, supplies, etc)  | 7/1/2017        | Dean Okker  |              | -         | -        | 79,582    | 79,582    |
| Arts & Science                 | Academic Program Review/Restructure            | Eliminate part time open lines/partial lines                                    | FTE undetermined   | 7/1/2017        | Dean Okker  |              |           | -        | 171,186   | 171,186   |
| Arts & Science                 | Reserves                                       |   | NA   | 7/1/2017        | Dean Okker  |              |           | -        | 4,739,124 |           |
| Arts & Science                 | Revenue Enhancement                            | Move operating expenses to alternative sources                                  | Operating Expenses   | 7/1/2017        | Dean Okker  |              |           | -        | 77,000    | 77,000    |
| Arts & Science                 | Revenue Enhancement                            | Move teaching expenses to Online Program Revenue; move partial faculty salary   | Teaching Expenses  | 7/1/2017        | Dean Okker  |              |           | -        | 491,335   | 491,335   |
|                                |  | to gifts  |  |                 |             |              |           |          |           | <b></b>   |
| Ag, Food & Nat Resources       | Administrative Streamlining & Restructuring    | Vacated positions that won't be refilled  | 1 voluntary and 1 termination  | 5/1/2017        | Linit       | Staff        | 2.0       | -        | 99,225    | 99,225    |
| Ag, Food & Nat Resources       | Academic Program Review/Restructure            | Retirements with effective dates of 12/31/2017                                  | Retirement medical benefits  | 12/31/2017      | Linit       | Faculty      | -         | 12.0     | 702,298   | 1,404,584 |
| Ag, Food & Nat Resources       | One-Time Cost Savings/Expenditure Restrictions | Felt the divisions/departments should share in cuts - 7% of Division Budgets    | Because of short timing we aren't certain what the divisions will be cutting   | 7/1/2017        | Linit       |              | -         | -        | 538,579   | 538,579   |
| Ag, Food & Nat Resources       | Academic Program Review/Restructure            | Program Consolidation and Prioritization. (Permanent funding reduction)         | AP/AES/F21C from faculty vacated by VSP and recent retirements   | 7/1/2017        | Linit       | Faculty      | 10.0      | -        | 1,200,000 | 1,200,000 |
| Ag, Food & Nat Resources       | Reserves                                       |   | NA   |                 | Linit       |              |           | -        | 1,358,041 |           |
| Business                       | Administrative Streamlining & Restructuring    | Faculty retirements, resignations and staff reassignments                       | Move two positions to BSBA Revenue Funding & eliminate position of special advisor to the Sr. Associate Dean                       | 7/1/2017        | Vinze       | Staff        | 4.0       | -        | 836,153   | 193,765   |
| Business                       | Revenue enhancement                            | New and augmented undergraduate revenue sources                                 | Rev Increase   | 7/1/2017        | Vinze       |              | -         | -        | 754,035   | 754,035   |
| Education                      | Administrative Streamlining & Restructuring    | Consolidation   | Streamline operations, provide savings and functionality   | May 17- Oct 17  | Chval       | Staff        | 1.0       | 6.0      | 562,821   | 624,782   |
| Education                      | Academic Program Review/Restructure            | Program Consolidation, Efficiency & Cost Savings                                | NTT non-renewal, T/TT line moving, Post Doc positions not replaced   | Jun 17          | Chval       | Faculty      | -         | 5.7      | 415,057   | 415,057   |
| Education                      | Academic Program Review/Restructure            | Cost savings  | 8.25 fte reduction in assistantships due to attrition; 4.5 fte reduction due to funding; 3 fte reduction from 0.50 fte to 0.25 fte | May 17          | Chval       | Graduate     | 8.3       | 7.5      | 578,379   | 578,379   |
| Education                      | One-Time Cost Savings/Expenditure Restrictions | Efficiency and cost savings   | Mo Higher Ed Ins Distribution decrease, student support, prof develop, stipends, self paced teaching                               | Jun 17 - Dec 17 | Chval       |              | -         | -        | 234,491   | 318,770   |
| Education                      | Revenue Enhancement                            | Moving off of GO funds  | Mo Institute for Positive Coaching moving off of GO funds  | Jun 17          | Chval       |              | -         | -        | 84,958    | 84,958    |
| Engineering                    | Administrative Streamlining & Restructuring    | MU Efficiency & Effectiveness Analysis, Internal Audit                          | Data driven metrics and best practice approaches for the CoE   |                 | Loboa       |              | -         | -        | 1,041,621 | 1,041,621 |
| Engineering                    | Academic Program Review/Restructure            | Consolidation   | Retirement; Open Positions Not Filled & NTT non renewal  | 12/31/2017      | Loboa       | Faculty      | 11.0      | 3.0      | 478,171   | 478,171   |
| Engineering                    | Administrative Streamlining & Restructuring    | Consolidation   | Centralization and consolidations of Advising, Retirements, Open Staff Positions, Layoffs  | 12/31/2017      | Loboa       | Staff        | -         | 12.3     | 962,454   | 962,454   |
| Engineering                    | One-Time Cost Savings/Expenditure Restrictions | MU Efficiency & Effectiveness Analysis, Internal Audit                          | 10% reduction in administrative areas and 5% in academic areas, pending restrictions on travel and printing                        | 7/1/2017        | Loboa       |              | -         | -        | 598,487   | 553,487   |
| Human Environmental Sciences   | Revenue Enhancement                            | Reallocation of faculty salaries  | Use other sources of funds to partially cover NTT and T/TT with supplemental   | 7/1/2017        | Rikoon      |              |           | -        | 397,210   | 397,210   |
|                                |  |   | fees   |                 |             |              |           |          |           | <b></b>   |
| Human Environmental Sciences   | Revenue Enhancement                            | Reallocation of faculty salaries  | Split fund 3 NTT with online revenues (approximately 2.0 FTE Total)  | 7/1/2017        | Rikoon      |              |           | -        | 181,624   | 181,624   |
| Human Environmental Sciences   | Revenue Enhancement                            | Reallocation of faculty salaries  | 2 Faculty (approximately 1.0 FTE) will move to cost dollars generated from grant salary savings.                                   | 7/1/2017        | Rikoon      |              |           | -        | 103,574   | 103,574   |
| Human Environmental Sciences   | One-Time Cost Savings/Expenditure Restrictions | Deferral of expense   | Defer technology replacement   | 7/1/2017        | Rikoon      |              | -         | -        | 20,000    | -         |
| Human Environmental Sciences   | One-Time Cost Savings/Expenditure Restrictions | Program No Longer Needed  | Termination of publication of print version of College's Magazine  | 7/1/2017        | Rikoon      |              | -         | -        | 25,000    | 25,000    |
| Human Environmental Sciences   | One-Time Cost Savings/Expenditure Restrictions | Use other funds to cover expenses   | Cover operating expenses with funds from reserves  | 7/1/2017        | Rikoon      |              |           | -        | 21,000    | 21,000    |
| Human Environmental Sciences   | One-Time Cost Savings/Expenditure Restrictions | Use other funds to cover expenses   | Cover operating expenses with funds from online revenue  | 7/1/2017        | Rikoon      |              |           | -        | 30,000    | 30,000    |
| Human Environmental Sciences   | One-Time Cost Savings/Expenditure Restrictions | Use other funds to cover expenses   | Cover operating expenses with funds from endowment income  | 7/1/2017        | Rikoon      |              |           | -        | 20,000    | 20,000    |
| Human Environmental Sciences   | One-Time Cost Savings/Expenditure Restrictions | Use other funds to cover expenses   | Move expenses for research support and development work to endowment distribution funds  | 7/1/2017        | Rikoon      |              |           | -        | 10,000    | 10,000    |
| Human Environmental Sciences   | One-Time Cost Savings/Expenditure Restrictions | Reduce Division special projects support  | Funds from Dean's office will not be used to support departmental requests for special projects                                    | 7/1/2017        | Rikoon      |              |           | -        | 12,000    | 12,000    |
| Information & Access Tech Svcs | Administrative Streamlining & Restructuring    | Telecom projects will be reduced due to budget contraints                       | Eliminate Telecom project manager (voluntary lay-off)  | 9/30/2017       | Allen       | Staff        |           | 1.0      | 77,462    | 77,462    |
| Information & Access Tech Svcs | Administrative Streamlining & Restructuring    | Eliminate reporting and improve processes to achieve efficiencies               | Eliminate positions impacted by process improvement efficiencies   | 6/30/2017       | Allen       | Staff        | 1.0       | 1.0      | 130,628   | 130,628   |
| Information & Access Tech Svcs | Administrative Streamlining & Restructuring    | Consolidate like tasks  | Merge like tasks into one functional group. (2 Part time positions impacted)   | 6/30/2017       | Allen       | Staff        | -         | 1.0      | 44,305    | 44,305    |
| 1                              |  |   | I .  | 1               |             |              |           |          |           | 155,055   |

|                                |  |  |   |                     |                 | FTE          | Reduction |          | Savi      | ngs       |
|--------------------------------|--|--|---|---------------------|-----------------|--------------|-----------|----------|-----------|-----------|
|                                |  |  |   | lacate acceptable a | Danier and Hele |              |           |          |           | D         |
| Callege (Cabas I/D) dates      | V A  | D  | Fundamentan   | Implementation      | Responsible     | ETE Cohomo   |           | 0        | 2040      | Recurrin  |
| College/School/Division        | Key Area                                       | Reasons  | Explanation   | Date                | Party           | FTE Category | Vacant    | Occupied | 2018      | Annualize |
| Information & Access Tech Svcs | Administrative Streamlining & Restructuring    | Focus on priority fuctions and tasks   | Eliminate staff positions and focus on priority events  | 6/30/2017           | Allen           | Staff        | 1.0       | 2.0      | 201,073   | 201,073   |
| Information & Access Tech Svcs | Administrative Streamlining & Restructuring    | Narrow scope of training offered   | Narrow scope of training offered  | 6/30/2017           | Allen           | Staff        | 1.0       | 1.0      | 129,549   | 129,583   |
| Information & Access Tech Svcs | Administrative Streamlining & Restructuring    | Reduce administrative overhead   | With other efficiencies gained, we are able to reduce overhead  | 6/30/2017           | Allen           | Staff        | -         | 1.0      | 57,871    | 57,871    |
| Information & Access Tech Svcs | Administrative Streamlining & Restructuring    | We will no longer offer custom application development for departments but will<br>assist in identifying outside resources to meet their needs   | Eliminate 4 open positions and discontinue writing custom software as a service for departments. Remaining application developers will focus on DoIT needs  | 6/30/2017           | Allen           | Staff        | 4.0       | -        | 368,652   | 368,652   |
| Information & Access Tech Svcs | Administrative Streamlining & Restructuring    | Efficiencies gained by the ITTP  | Eliminate position vacated by moving an employee to Engineering as part of the distributed IT efforts   | 6/30/2017           | Allen           | Staff        | 1.0       | -        | 64,344    | 64,344    |
| Information & Access Tech Svcs | Administrative Streamlining & Restructuring    | Use Distributed IT to message services, changes to services, etc. Departmental onboarding will not be as smooth.   | Distribute responsibility of introducing servies to departments to the decentral IT Pros  | 6/30/2017           | Allen           | Staff        | -         | 1.0      | 94,616    | 94,616    |
| Information & Access Tech Svcs | Administrative Streamlining & Restructuring    | Support depth will be reduced and advanced customer issues will not be resolved.   | Create higher level knowledge in fewer people   | 6/30/2017           | Allen           | Staff        | -         | 1.0      | 97,169    | 97,169    |
| Information & Access Tech Svcs | Administrative Streamlining & Restructuring    | Narrow the focus of the group to procurement and internal architecture, eliminating capacity to perform detailed post-incident reviews.  | Eliminate open position   | 6/30/2017           | Allen           | Staff        | 1.0       | -        | 75,198    | 75,198    |
| Information & Access Tech Svcs | Administrative Streamlining & Restructuring    | We've been able to reduce the rates through aggregated buying power and increased usage by our customers so this change had minimal impact to the customer rate.   | Reallocate funding source for select members of the management team   | 7/1/2017            | Allen           |              | -         | -        | 399,053   | 399,053   |
| Information & Access Tech Svcs | One-Time Cost Savings/Expenditure Restrictions | This change is included in our overall funding model change for IT resources (previously data ports). We must move forward to assigning email cost to the benefiting departments and they cannot use unappproved email solutions per policy. | Move email expense to the sponsoring department instead of funding by DoIT GO.  | 7/1/2017            | Allen           |              |           | -        | 214,000   | 214,000   |
| Information & Access Tech Svcs | One-Time Cost Savings/Expenditure Restrictions | Desktop enhancement funding is GO and is being reduced as GO funding is  | Reduce desktop enhancement program by 12%. The reduction of these funds will make it more difficult for departments to manage their equipment as machines age. Productivity may suffer as well as support costs of older machines being higher. | 7/1/2017            | Allen           |              |           | -        | 80,710    | 80,710    |
| Information & Access Tech Svcs | One-Time Cost Savings/Expenditure Restrictions | Service rates have been subsidized by GO money but we've been able to reduce the costs of the services so subsidy is no longer needed.   | Service rates have been subsidized by GO money but we've been able to reduce the costs of the services so subsidy is no longer needed.  | 7/1/2017            | Allen           |              |           | -        | 125,000   | 125,000   |
| Journalism                     | Academic Program Review/Restructure            | Program Consolidation, Efficiency & Cost Savings   | Faculty retirements & resignations  | 7/1/2017            | Kurpius         | Faculty      | 4.0       | 7.0      | 998,092   | 998,092   |
| Journalism                     | Administrative Streamlining & Restructuring    | Administrative staff retirement & resignation  | Duties distributed among remaining staff  | 5/31/2017           | Kurpius         | Staff        | -         | 2.0      | 100,272   | 100,272   |
| Journalism                     | Academic Program Review/Restructure            | Program Consolidation, Efficiency & Cost Savings   | FT Faculty teaching on load & decreased course offerings  | 7/1/2017            | Kurpius         | Faculty      | -         | 4.0      | 120,000   | 120,000   |
| Journalism                     | Academic Program Review/Restructure            | Program Consolidation, Efficiency & Cost Savings   | Fewer masters positions   | 7/1/2017            | Kurpius         | Graduate     |           | 5.3      | 140,000   | 140,000   |
| Journalism                     | Academic Program Review/Restructure            | Program Consolidation, Efficiency & Cost Savings   | Fewer undergraduate positions   | 7/1/2017            | Kurpius         |              |           | -        | 2,000     | 2,000     |
| Journalism                     | One-Time Cost Savings/Expenditure Restrictions | Reduce student labs/lab hours/computers  | Cost savings  | 7/1/2017            | Kurpius         |              | -         | -        | 20,000    | 20,000    |
| Law                            | Administrative Streamlining & Restructuring    | Cost Savings   | Negotiated reduction in cost for one faculty position (Shared with UMKC)  | 7/1/2017            | Dean/Lidsky     |              | -         | -        | 15,000    | 15,000    |
| Law                            | Academic Program Review/Restructure            | Program consolidation  | Program consolidation   | 9/1/2017            | Dean/Lidsky     | Faculty      | -         | 1.1      | 213,679   | 213,679   |
| Law                            | Administrative Streamlining & Restructuring    | Consolidation  | Consolidation   | current             | Dean/Lidsky     | Staff        | 2.0       | -        | 103,476   | 103,476   |
| Law                            | Administrative Streamlining & Restructuring    | Program Consolidation, Efficiency & Cost Savings   | Reduction of six part-time adjuncts, reduced number of course offerings   | 9/1/2017            | Dean/Lidsky     | Faculty      | -         | 2.0      | 77,114    | 77,114    |
| Law                            | Revenue enhancement                            | Revenue Enhancement  | Offering more non credit continuing education and training, new degree program with expected net income   | 7/1/2017            | Dean/Lidsky     |              | -         | -        | 35,000    | 35,000    |
| Law                            | One-Time Cost Savings/Expenditure Restrictions | Cost Savings   | Change in data port fee structure   | 7/1/2017            | Dean/Lidsky     |              | -         | -        | 7,000     | 7,000     |
| Law                            | Reserves                                       |  | NA  |                     | Dean/Lidsky     |              | -         | -        | 729,599   | -         |
| Law                            | Academic Program Review/Restructure            | Consolidation  | Consolidation/Librarians  | 12/31/2017          | Dean/Lidsky     | Faculty      | -         | 1.0      | 34,313    | 68,626    |
| Library                        | One-Time Cost Savings/Expenditure Restrictions | Program Consolidation, Efficiency & Cost Savings   | Cut collection expenditures for COLUM campus  | 7/1/2017            | Riley           |              | -         | -        | 1,367,000 | 1,367,000 |
| Library                        | One-Time Cost Savings/Expenditure Restrictions | Program Consolidation, Efficiency & Cost Savings   | Cut collection expenditures for 4-campus MU system  | 7/1/2017            | Riley           | -            | -         | -        | 47,940    | 47,940    |
| Library                        | Administrative Streamlining & Restructuring    | Program Consolidation, Efficiency & Cost Savings   | Close Recorded Sound Collection, Reduce additional staff FTE through attrition and retirements.   | 7/1/2017            | Riley           | Staff        | 5.5       | 1.0      | 250,000   | 64,917    |
| Library                        | One-Time Cost Savings/Expenditure Restrictions | Program Consolidation, Efficiency & Cost Savings   | Reduced maintenance and phone costs, Cuts to travel, Shifting CRL membership to gift funds.   | 7/1/2017            | Riley           |              | -         | -        | 37,112    | 37,112    |
| Library                        | Revenue enhancement                            | New Revenue - Student Services Enhancement Fee   | Shift existing Security & CSM staff to new revenue source   | 7/1/2017            | Riley           |              | -         | -        | 125,630   | 125,630   |
| Library                        | Revenue enhancement                            | New Revenue - Student Services Enhancement Fee   | Shift existing Security students to new revenue source  | 7/1/2017            | Riley           |              | -         | -        | 72,000    | 72,000    |
| Library                        | Revenue enhancement                            | New Revenue - Student Services Enhancement Fee   | Shift strategic collection purchases to new revenue source  | 7/1/2017            | Riley           |              | -         | -        | 46,585    | 46,585    |
| Library                        | Revenue enhancement                            | New Revenue - Student Services Enhancement Fee   | Shift maintenance and repair costs for student furniture and machines to new revenue source.  | 7/1/2017            | Riley           |              | -         | -        | 34,285    | 34,285    |
| Library                        | Revenue enhancement                            | New Revenue - Student Services Enhancement Fee   | Shift cost for supporting virtual student services to new revenue source.   | 7/1/2017            | Riley           |              | -         | -        | 21,500    | 21,500    |
| Nursing                        | Administrative Streamlining & Restructuring    | Consolidation  | Two staff positions consolidated into one (HR Manager and Business Manager)   | 7/1/2017            | Miller          | Staff        | 1.0       | -        | 46,436    | 46,436    |
| Nursing                        | Academic Program Review/Restructure            | Program Consolidation, Efficiency & Cost Savings   | 1 Faculty retiring 3/1/18 and 3 retiring now.   | 8/1/2017            | Miller          | Faculty      |           | 4.0      | 313,487   | 377,067   |
| Nursing                        | Academic Program Review/Restructure            | Program Consolidation, Efficiency & Cost Savings   | 1.8 Faculty Resigned  | 8/1/2017            | Miller          | Faculty      |           | 1.8      | 127,740   | 127,740   |

|                                 |  |  |  |                        |                 | FTE Reduction |        |  |         | Savin                 | igs |
|---------------------------------|--|--|--|------------------------|-----------------|---------------|--------|--|---------|-----------------------|-----|
|                                 |  |  |  |                        | Danier and Hele | annone; blo   |        |  |         | D                     |     |
| Callaga (School / Division      | Voy Area                                       | Reasons  | Explanation  | Implementation<br>Date | Responsible     | ETE Catagony  | Vacant | Occupied   | 2018    | Recurrin<br>Annualize |     |
| College/School/Division Nursing | Key Area Academic Program Review/Restructure   | Program Consolidation, Efficiency & Cost Savings | Eliminated 7 clinical sections total in the academic year. Remaining course costs  | Date                   | Party<br>Miller | FTE Category  | Vacant | Occupied   | 57,003  | 57,003                |     |
| ivuisiiig                       | Academic Frogram Neview/Nestructure            | Program Consolidation, Efficiency & Cost Savings | one theory teacher and one simulation center teacher. That would be only part  |                        | Wille           |               |        | 1  | 37,003  | 37,003                |     |
|                                 |  |  | of their workload. Specific faculty for this course no longer needed and are   |                        |                 |               |        |  |         |                       |     |
|                                 |  |  | reassigned with the exception of 2 who are not returning.  |                        |                 |               |        |  |         |                       |     |
| Nursing                         | Academic Program Peview/Pestructure            | Program Consolidation, Efficiency & Cost Savings | Eliminated 10 discussion sections/year 15% teaching load/faculty. Faculty  |                        | Miller          |               |        | <del>                                     </del> | 54,930  | 54,930                |     |
| ivuisiiig                       | Academic Program Review/Restructure            | Program Consolidation, Efficiency & Cost Savings | retiring who teach a section are included above & not included in this salary  |                        | Williei         |               |        | 1  | 34,930  | 54,550                |     |
|                                 |  |  | saving computation. Other faculty are reassigned with acceptation of 1 Theory  |                        |                 |               |        |  |         |                       |     |
|                                 |  |  | and 1 Simulation Teacher(part of workload).  |                        |                 |               |        |  |         |                       |     |
| Nursing                         | Academic Program Review/Restructure            | Program Consolidation, Efficiency & Cost Savings |  | 7/1/2017               | Miller          |               |        | <del>                                     </del> | 61,392  | 61,392                |     |
| Provost                         |  |  | 2 Adjunct Faculty resigning and not replacing Layoff 6 Staff Positions   | 7/1/2017               | Stokes          | Staff         | -      | 6.0  | 372,795 | 372.795               |     |
| Provost                         | Administrative Streamlining & Restructuring    | Program Consolidation, Efficiency & Cost Savings | . , , ,  | 7/1/2017               | Stokes          | Staff         | 1.0    |  | 109,835 | 109,835               |     |
| Provost                         | Administrative Streamlining & Restructuring    | Program Consolidation, Efficiency & Cost Savings | Eliminate 1 Staff Position due to Retirement Layoff 1 Staff Support Position   | 7/1/2017               | Stokes          | Staff         | 1.0    | 1.0  | 52,287  | 52,287                |     |
|                                 | Administrative Streamlining & Restructuring    | Program Consolidation, Efficiency & Cost Savings |  | 7/1/2017               | Stokes          | Stall         |        | 1.0  | 10,783  | 10,783                |     |
| Provost                         | Administrative Streamlining & Restructuring    | Program Consolidation, Efficiency & Cost Savings | Eliminate funding Available for Staff Overtime   |                        |                 | 0. "          | -      | <del></del>                                      |         |                       |     |
| Provost                         | Administrative Streamlining & Restructuring    | Program Consolidation, Efficiency & Cost Savings | Eliminate vacant positions   | 7/1/2017               | Stokes          | Staff         | 3.0    |  | 88,835  | 88,835                |     |
| Provost                         | Administrative Streamlining & Restructuring    | Program Consolidation, Efficiency & Cost Savings | Eliminate Full-Time staff position   | 7/1/2017               | Stokes          | Staff         | 1.0    | -  | 74,899  | 74,899                |     |
| Provost                         | Administrative Streamlining & Restructuring    | Program Consolidation, Efficiency & Cost Savings | Eliminate Tutor Coordinator Positions (Split Funded with Grant)  | 7/1/2017               | Stokes          | Staff         | 0.6    |  | 42,638  | 42,638                |     |
| Provost                         | Administrative Streamlining & Restructuring    | Program Consolidation, Efficiency & Cost Savings | Reduce funding for part-time support position  | 7/1/2017               | Stokes          | Staff         | 0.3    |  | 7,547   | 7,547                 |     |
| Provost                         | Administrative Streamlining & Restructuring    | Program Consolidation, Efficiency & Cost Savings | Savings from Reducing 4 Part-Time Associate Directors to 1 Full-Time   | 7/1/2017               | Stokes          | Staff         | 1.4    |  | 32,193  | 32,193                |     |
| Provost                         | Administrative Streamlining & Restructuring    | Program Consolidation, Efficiency & Cost Savings | Reduce Position to Non-Benefit Eligible Science Sequence Coor  | 7/1/2017               | Stokes          | Staff         | 0.5    |  | 19,847  | 19,847                |     |
| Provost                         | Administrative Streamlining & Restructuring    | Program Consolidation, Efficiency & Cost Savings | Eliminate Part-Time Employee   | 7/1/2017               | Stokes          | Staff         | -      | 0.6  | 10,824  | 10,824                |     |
| Provost                         | Administrative Streamlining & Restructuring    | Program Consolidation, Efficiency & Cost Savings | Eliminate Part-Time Research Consultant II position.   | 7/1/2017               | Stokes          | Staff         | -      | 0.5  | 25,200  | 25,200                |     |
| Provost                         | Academic Program Review/Restructure            | Program Consolidation, Efficiency & Cost Savings | Reduce Graduate Assistant Position   | 7/1/2017               | Stokes          | Graduate      | -      | 0.5  | 11,154  | 11,154                |     |
| Provost                         | Academic Program Review/Restructure            | Program Consolidation, Efficiency & Cost Savings | Reduce Graduate Research Assistant Positions (2)   | 7/1/2017               | Stokes          | Graduate      | 1.0    | -  | 33,050  | 33,050                |     |
| Provost                         | Academic Program Review/Restructure            | Program Consolidation, Efficiency & Cost Savings | Reduce Graduate Teaching Assistant Position for Science Sequence   | 7/1/2017               | Stokes          | Graduate      | 0.5    | -  | 10,926  | 10,926                |     |
| Provost                         | Academic Program Review/Restructure            | Program Consolidation, Efficiency & Cost Savings | Reduce Student Support   | 7/1/2017               | Stokes          |               | -      | -  | 15,000  | 15,000                |     |
| Provost                         | Administrative Streamlining & Restructuring    | Program Consolidation, Efficiency & Cost Savings | Reduce Student Support Staffing  | 7/1/2017               | Stokes          |               | -      | -  | 10,000  | 10,000                |     |
| Provost                         | Academic Program Review/Restructure            | Program Consolidation, Efficiency & Cost Savings | Reduce A Way with Words & Numbers Summer Staff   | 7/1/2017               | Stokes          |               | -      | -  | 6,000   | 6,000                 |     |
| Provost                         | Academic Program Review/Restructure            | Program Consolidation, Efficiency & Cost Savings | Reduce Career Center Student Support Staffing  | 7/1/2017               | Stokes          |               | -      | -  | 10,750  | 10,750                |     |
| Provost                         | Administrative Streamlining & Restructuring    | Program Consolidation, Efficiency & Cost Savings | Reduce Department Reception Student Staffing   | 7/1/2017               | Stokes          |               | -      | -  | 8,484   | 8,484                 |     |
| Provost                         | Academic Program Review/Restructure            | Program Consolidation, Efficiency & Cost Savings | Elimination of the CLASS tutoring program.   | 7/1/2017               | Stokes          |               | -      | -  | 31,000  | 31,000                |     |
| Provost                         | Academic Program Review/Restructure            | Program Consolidation, Efficiency & Cost Savings | Reduce number of tutors in open sessions, hours of Writing Center & Study Plan   | 7/1/2017               | Stokes          |               | -      | -  | 12,362  | 12,362                |     |
|                                 |  |  | Consultant   |                        |                 |               |        |  |         |                       |     |
| Provost                         | Administrative Streamlining & Restructuring    | Program Consolidation, Efficiency & Cost Savings | Reduce funding for Student Employees   | 7/1/2017               | Stokes          |               | -      | -  | 8,733   | 8,733                 |     |
| Provost                         | Academic Program Review/Restructure            | Program Consolidation, Efficiency & Cost Savings | Reduce hours of Availability for Multicultural Certificate Program Student   | 7/1/2017               | Stokes          |               | -      | -  | 3,000   | 3,000                 |     |
|                                 |  |  | Advising   |                        |                 |               |        |  |         |                       |     |
| Provost                         | One-Time Cost Savings/Expenditure Restrictions | Program Consolidation, Efficiency & Cost Savings | Reduce Funds Available for Campus Wide Dues by 12%   | 7/1/2017               | Stokes          |               | -      | -  | 37,440  | 37,440                |     |
| Provost                         | One-Time Cost Savings/Expenditure Restrictions | Program Consolidation, Efficiency & Cost Savings | Reduce Operating/Travel budget   | 7/1/2017               | Stokes          |               | -      | -  | 49,420  | 49,420                |     |
| Provost                         | One-Time Cost Savings/Expenditure Restrictions | Program Consolidation, Efficiency & Cost Savings | Reduce Expense for Student Phone Lines   | 7/1/2017               | Stokes          |               | -      | -  | 615     | 615                   |     |
| Provost                         | One-Time Cost Savings/Expenditure Restrictions | Program Consolidation, Efficiency & Cost Savings | Reduce Program Expenses Related to A Way with Words & Numbers  | 7/1/2017               | Stokes          |               | -      | -  | 2,700   | 2,700                 |     |
| Provost                         | One-Time Cost Savings/Expenditure Restrictions | Program Consolidation, Efficiency & Cost Savings | Reduce Department Operating Expenses for Travel, Faculty Workshops &   | 7/1/2017               | Stokes          |               | -      | -  | 8,389   | 8,389                 |     |
|                                 |  |  | Recognition Events.  |                        |                 |               |        |  |         |                       |     |
| Provost                         | One-Time Cost Savings/Expenditure Restrictions | Program Consolidation, Efficiency & Cost Savings | Reduce Travel and Dues/Memberships for ET@MO   | 7/1/2017               | Stokes          |               | -      | -  | 13,300  | 13,300                |     |
| Provost                         | One-Time Cost Savings/Expenditure Restrictions | Program Consolidation, Efficiency & Cost Savings | Reduce Department Operating Expenses   | 7/1/2017               | Stokes          |               | -      | -  | 5,102   | 5,102                 |     |
| Provost                         | One-Time Cost Savings/Expenditure Restrictions | Program Consolidation, Efficiency & Cost Savings | Reduce Department Operating Expenses for the Office of Undergraduate Research  | 7/1/2017               | Stokes          |               | -      | -  | 11,950  | 11,950                |     |
| Provost                         | One-Time Cost Savings/Expenditure Restrictions | Program Consolidation, Efficiency & Cost Savings | Reduce Expenses related to Undergraduate Research Student Programs: Juried   | 7/1/2017               | Stokes          |               | -      | -  | 24,050  | 24,050                |     |
|                                 |  |  | Art Show, Class Poster Days, Jefferson City Research Day, Spring Forum, Student Travel Awards and LS UROP stipends/expenses. |                        |                 |               |        |  |         |                       |     |
| Provost                         | One-Time Cost Savings/Expenditure Restrictions | Program Consolidation, Efficiency & Cost Savings | Reduce the Travel, Marketing, Supplies and Printing Department Operating   | 7/1/2017               | Stokes          |               | -      | -  | 15,989  | 15,989                |     |
| Provost                         | One-Time Cost Savings/Evanaditura Postrictions | Program Consolidation Efficiency & Cost Sovings  | Expenses  Reduce Funds Available for Celebration of Teaching Event   | 7/1/2017               | Stokes          |               |        | ++   | 21,200  | 21,200                |     |
|                                 | One-Time Cost Savings/Expenditure Restrictions | Program Consolidation, Efficiency & Cost Savings | Reduce Funds Available for Celebration of Teaching Event   |                        |                 |               |        | <del></del>                                      |         |                       |     |
| Provost                         | One-Time Cost Savings/Expenditure Restrictions | Program Consolidation, Efficiency & Cost Savings | Reduce Funding for Student Placement Testing   | 7/1/2017               | Stokes          |               |        | <del>                                     </del> | 12,500  | 12,500                |     |
| Provost                         | One-Time Cost Savings/Expenditure Restrictions | Program Consolidation, Efficiency & Cost Savings | Reduce Funds Available for Advisor's Forum Annual Programming  | 7/1/2017               | Stokes          |               | -      |  | 2,500   | 2,500                 |     |
| Provost                         | Reserves                                       | December Consolidation Efficience & Cont. Cont.  | Use Carryforward Funding to cover remaining ET@MO Reduction  | 7/1/2017               | Stokes          |               | -      |  | 61,801  | -                     |     |
| Provost                         | Revenue Enhancement                            | Program Consolidation, Efficiency & Cost Savings | Fund Unfilled Grant Writer Position from Reserves for 3 Years and then evaluate for ROI.                                     | 7/1/2017               | Stokes          |               | -      | -  | 85,000  | 85,000                |     |
| Provost                         | Revenue Enhancement                            | Program Consolidation, Efficiency & Cost Savings | Eliminate Support for Advancement Director of Corporate Relations, no FTE  | 7/1/2017               | Stokes          |               | -      | -  | 125,894 | 125,894               |     |
|                                 |  |  | Reduction, Advancement to take ownership.  |                        |                 |               |        |  |         |                       |     |
| Provost                         | Revenue Enhancement                            | Program Consolidation, Efficiency & Cost Savings | Move Staff Positions to Revenue Generating Funds in Center for English   | 7/1/2017               | Stokes          |               | -      | - 1  | 179,421 | 179,421               |     |
|                                 |  | ĺ  | Language Learning and International Programing Fees.   |                        |                 |               |        | 1  |         | 20,382                |     |

|                               |  |  |  |                |                  | FTE          | Reduction |          | Savi      | ngs       |
|-------------------------------|--|--|--|----------------|------------------|--------------|-----------|----------|-----------|-----------|
|                               |  |  |  |                |                  |              |           |          |           |           |
|                               |  |  |  | Implementation | Responsible      |              |           |          |           | Recurrin  |
| College/School/Division       | Key Area   | Reasons Constitution Efficiency & Cont Continue  | Explanation  | Date           | Party            | FTE Category | Vacant    | Occupied | 2018      | Annualize |
| Provost<br>Provost            | Revenue Enhancement Revenue Enhancement          | Program Consolidation, Efficiency & Cost Savings   | 50% MO Scholars Academy Director Salary moved to MSA Gift Funding  | 7/1/2017       | Stokes<br>Stokes |              |           | -        | 12,300    | 12,300    |
| Provost                       | Revenue Ennancement                              | Program Consolidation, Efficiency & Cost Savings   | Move Expense for VPUGS Business Manager from Student Success Center to VP<br>for Undergraduate Studies Funding | 7/1/2017       | Stokes           |              | -         | -        | 32,500    | 32,500    |
| Provost                       | Academic Program Review/Restructure              | Program Consolidation, Efficiency & Cost Savings   | Reduce Faculty Development Support by 25%  | 7/1/2017       | Stokes           |              |           | _        | 19,200    | 19.200    |
| Provost                       | Academic Program Review/Restructure              | Program Consolidation, Efficiency & Cost Savings  Program Consolidation, Efficiency & Cost Savings | Reduce Funds Available for Summer Session  | 7/1/2017       | Stokes           |              |           | -        | 500,000   | 500.000   |
| Provost                       | Academic Program Review/Restructure              | Program Consolidation, Efficiency & Cost Savings  Program Consolidation, Efficiency & Cost Savings | Reduce Visitor Lectures Funding Support by 25%   | 7/1/2017       | Stokes           |              |           |          | 12,000    | 12,000    |
| Provost                       | Academic Program Review/Restructure              | Program Consolidation, Efficiency & Cost Savings  Program Consolidation, Efficiency & Cost Savings | Reduce Funds Available for Academic Program Requests   | 7/1/2017       | Stokes           |              | -         | _        | 571,792   | 571,792   |
| Provost                       | Administrative Streamlining & Restructuring      | Program Consolidation, Efficiency & Cost Savings   | Reduce Funds Available for Spousal Accommodation Requests  | 7/1/2017       | Stokes           |              |           | -        | 100.000   | 100,000   |
| Provost                       | Academic Program Review/Restructure              | Program Consolidation, Efficiency & Cost Savings   | Reduce Support for High Impact Conferences   | 7/1/2017       | Stokes           |              | _         | -        | 50,000    | 50,000    |
| Provost                       | Administrative Streamlining & Restructuring      | Program Consolidation, Efficiency & Cost Savings   | Eliminate Support for Core Equipment Purchases   | 7/1/2017       | Stokes           |              | -         | -        | 200,000   | 200,000   |
| Provost                       | Academic Program Review/Restructure              | Program Consolidation, Efficiency & Cost Savings   | Eliminate or Redesign Funding Model for Summer Transition Program  | 7/1/2017       | Stokes           |              | _         | -        | 41,838    | 41,838    |
| Provost                       | Academic Program Review/Restructure              | Program Consolidation, Efficiency & Cost Savings   | Eliminate the Writing Intensive Projects Awards for Faculty  | 7/1/2017       | Stokes           |              | _         | -        | 35,000    | 35,000    |
| Provost                       | Academic Program Review/Restructure              | Program Consolidation, Efficiency & Cost Savings   | Reduce Funding Available for OTS Writing Intensive Course Program Support by                                   | 7/1/2017       | Stokes           |              | _         | -        | 83,611    | 83,611    |
|                               |  |  | 12.1%  | ., _,          |                  |              |           |          | 55,522    |           |
| Provost                       | Academic Program Review/Restructure              | Program Consolidation, Efficiency & Cost Savings   | Reduce out Online Teaching Foundations funding   | 7/1/2017       | Stokes           |              | -         | -        | 20,000    | 20,000    |
| Provost                       | Academic Program Review/Restructure              | Program Consolidation, Efficiency & Cost Savings   | Reduce Honors Instruction Courses  | 7/1/2017       | Stokes           |              | -         | -        | 31,148    | 31,148    |
| Provost                       | Academic Program Review/Restructure              | Program Consolidation, Efficiency & Cost Savings   | Eliminate the Supplemental Instruction Program   | 7/1/2017       | Stokes           |              | -         | -        | 7,000     | 7,000     |
| Provost                       | Academic Program Review/Restructure              | Program Consolidation, Efficiency & Cost Savings   | Reduce Sections and Course Curriculum Expenses for SSC1150/1151 (Learning                                      | 7/1/2017       | Stokes           |              | -         | -        | 22,846    | 22,846    |
|                               |  |  | Strategies) to Fund Portion of Course Coordinator.   |                |                  |              |           |          |           |           |
| Provost                       | Academic Program Review/Restructure              | Program Consolidation, Efficiency & Cost Savings   | Cancel DC Summer Program Trip (Similar Program in Kinder Inst)   | 7/1/2017       | Stokes           |              | -         | -        | 22,375    | 22,375    |
| Provost                       | Academic Program Review/Restructure              | Program Consolidation, Efficiency & Cost Savings   | Reduce Stipends for Jefferson City Civic Leaders Interns   | 7/1/2017       | Stokes           |              | -         | -        | 10,068    | 10,068    |
| Provost                       | Academic Program Review/Restructure              | Program Consolidation, Efficiency & Cost Savings   | Eliminate Funding for Wakonse Program Conference Faculty Travel Support  | 7/1/2017       | Stokes           |              | -         | -        | 15,000    | 15,000    |
|                               |  |  |  |                |                  |              |           |          |           |           |
| Provost                       | Reserves   |  | NA   |                | Stokes           |              |           | -        | 320,924   |           |
| School of Health Professions  | Program Redirection for Strategic Investments    | Efficiency and cost savings  | These position eliminations provided the opportunity to cut areas that were able                               | 7/1/2017       | Hagglund         | Faculty      | -         | 6.0      | 708,261   | 770,556   |
|                               |  |  | to continue their missions successfully with fewer resources. They also provided                               |                |                  |              |           |          |           |           |
|                               |  |  | an opportunity to preserve and strengthen areas of excellence.   |                |                  |              |           |          |           |           |
| Cohood of Hoolsh Doctors      | Administrative Channellinian C. Destructuring    | rett dans and and and and  | Cathian additional handle statistics and bounds FFF Charles FFF  | 7/4/2047       | He selve d       | C+- ##       | 2.0       | 0.2      | 70.724    | 70 724    |
| School of Health Professions  | Administrative Streamlining & Restructuring      | Efficiency and cost savings  | Cutting positions through attrition and lowering FTE. Sharing FTEs across the                                  | 7/1/2017       | Hagglund         | Staff        | 2.0       | 0.2      | 79,734    | 79,734    |
|                               |  |  | school to cover the work that was being performed by these 2 positions.  |                |                  |              |           |          |           |           |
| School of Health Professions  | One-Time Cost Savings/Expenditure Restrictions   | Efficiency and cost savings  | Cuts to travel, training, professional and consulting, and other various expenses.                             | 7/1/2017       | Hagglund         |              |           | _        | 107,888   | 107,888   |
| School of Health Professions  | Offe-Time Cost Savings/Experialture Restrictions | Efficiency and cost savings  | cuts to traver, training, projessional and consulting, and other various expenses.                             | //1/201/       | паддіціц         |              | -         | -        | 107,000   | 107,000   |
| School of Health Professions  | Revenue Enhancement                              | Alternative funding  | Funding going back to GO due to new CARTS funding  | 7/1/2017       | Hagglund         |              |           | _        | 85,000    | 85,000    |
| School of Health Professions  | Reserves   | Use of reserves  | Using 1x reserves to cover shortfall   | 7/1/2017       | Hagglund         |              |           |          | 62,295    | 83,000    |
| Truman School of Public Affrs | Administrative Streamlining & Restructuring      | Program Consolidation, Efficiency & Cost Savings   | Attrition and relocation of TSPA to A&S -Salary savings: 2 TT positions reduced                                | 9/1/2017       | Wechsler         | Staff        | 3.0       |          | 198,891   | 198,891   |
| Truman school of Public Airis | Administrative Streamining & Nestructuring       | Program Consolidation, Efficiency & Cost Savings   | from Professor to Assistant Professor and Dean salary reduced to Director-level                                | 3/1/2017       | Wechsiei         | Stan         | 3.0       | -        | 130,031   | 130,031   |
|                               |  |  | grount rojessor to Assistant rrojessor and bean sulary reduced to birector level                               |                |                  |              |           |          |           |           |
| Truman School of Public Affrs | Academic Program Review/Restructure              | Cost Savings   | Attrition - Eliminate 1 TT Assistant Professor position  | 9/1/2017       | Wechsler         | Faculty      | 1.0       | -        | 59,647    | 59,647    |
| Truman School of Public Affrs | Revenue Enhancement                              | Cost Savings Cost Savings  | Eliminated 25% Salary Support for Cambio Center Staff  | 7/1/2017       | Wechsler         | racuity      | -         | -        | 12,549    | 12,549    |
| Veterinary Medicine           | Administrative Streamlining & Restructuring      | Reorganization   | Reduction in 4 Faculty FTE's from 1.0 to .75   | 9/1/2017       | Olson            | Staff        | _         | 1.0      | 112,314   | 112,314   |
| Veterinary Medicine           | Academic Program Review/Restructure              | Program Consolidation, Efficiency & Cost Savings   | Vertical cut to service operation  | 9/1/2017       | Olson            | Faculty      | 4.1       |          | 895,100   | 895,100   |
| Veterinary Medicine           | Administrative Streamlining & Restructuring      | Program Consolidation, Efficiency & Cost Savings   | Vertical cut to service operation  | 9/1/2017       | Olson            | Staff        | -         | 2.0      | 97,900    | 97,900    |
| Veterinary Medicine           | Administrative Streamlining & Restructuring      | Program Consolidation, Efficiency & Cost Savings   | Non-renewal of part-time employment  | 9/1/2017       | Olson            | Staff        | _         | 0.5      | 29,000    | 29,000    |
| Veterinary Medicine           | One-Time Cost Savings/Expenditure Restrictions   | Removal of commitment support  | Removing support annual commitment to VHC  | 7/1/2017       | Olson            |              | -         | -        | 500,000   | 500,000   |
| Veterinary Medicine           | Reserves   |  | NA NA  |                | Olson            |              |           | -        | 1,130,000 |           |
| Medicine                      | Academic Program Review/Restructure              | Insufficient program resources   | Not refilling retirements & layoffs, consolidation of programs   | various        | Delafontaine     | Faculty      | 1.0       | 6.2      | 644,433   | 773,825   |
| Medicine                      | Administrative Streamlining & Restructuring      | Insufficient program resources   | Cut open positions, org change, consolidation  | various        | Delafontaine     | Staff        | 1.0       | 5.0      | 454,104   | 455,514   |
| Medicine                      | Academic Program Review/Restructure              | Insufficient program resources   | Not refilling openings, cut support  |                | Delafontaine     | Graduate     |           | 1.5      | 82,800    | 82,800    |
| Medicine                      | Revenue enhancement                              | Insufficient program resources   | Shift from education & research missions to clinical mission   |                | Delafontaine     |              |           | -        | 2,124,056 | 2,124,056 |
| Medicine                      | Reserves   | Insufficient program resources   | NA NA  | 1              | Delafontaine     |              |           |          | 76,295    | -         |
| Medicine                      | One-Time Cost Savings/Expenditure Restrictions   | Insufficient program resources   | Spending limitations   | 7/1/2016       | Delafontaine     |              |           | -        | 362,000   | 362,000   |
| Advancement                   | Administrative Streamlining & Restructuring      | Efficiency, Better alignment of units and priorities   | Division Reorganization.   | 7/1/2017       | Hiles            | Staff        | 2.0       | -        | 323,287   | 323,287   |
| Advancement                   | Administrative Streamlining & Restructuring      | Efficiency, Realignment of staff responsibilities  | Staff Reduction  | 7/1/2017       | Hiles            | Staff        | 2.0       | -        | 92,052    | 92,052    |
| Advancement                   | Revenue enhancement                              | Additional investment into Advancement   | Pre planned-Fee Increase   | 7/1/2017       | Hiles            |              | -         | -        | 500,000   | 500,000   |
| Advancement                   | One-Time Cost Savings/Expenditure Restrictions   | Reducing central budgets   | Cost reduction   | 7/1/2017       | Hiles            |              | -         | -        | 62,000    | 62,000    |
| Campus Operations             | Administrative Streamlining & Restructuring      | Consolidation  | Administrative staff reduction based on evaluation for priorities and  | 7/1/2017       | Ward             | Staff        | 4.0       | 20.8     | 1,285,782 | 1,696,131 |
|                               |  |  | consolidation of work where possible.  |                |                  |              |           |          |           |           |
| Campus Operations             | One-Time Cost Savings/Expenditure Restrictions   | Program Consolidation, Efficiency & Cost Savings   | Reduce funding for annual Campus Projects  | 7/1/2017       | Ward             |              | -         | -        | 951,780   | 951,780   |
| Campus Operations             | Reserves   | Use of Reserves  | Reduce funding for annual Campus Projects  | 7/1/2017       | Ward             |              |           | -        | 6,236,331 | -         |
| Chancellor                    | Reserves   |  | NA   | 1              | Stokes           |              |           |          | 342.099   |           |

|                           |  |  |  |                     |                         | FTE          | Reduction |  | Savir     | ıgs              |
|---------------------------|--|--|--|---------------------|-------------------------|--------------|-----------|--|-----------|------------------|
| College/School/Division   | Key Area                                       | Reasons  | Explanation  | Implementation Date | Responsible<br>Party    | FTE Category | Vacant    | Occupied   | 2018      | Recur<br>Annuali |
| Human Resources Services  | Administrative Streamlining & Restructuring    | Program Consolidation, Efficiency & Cost Savings   | Eliminate Support for Split Funded Position in Med School  | 7/1/2017            | Haberberger             | TTL Category | vacant    | Occupied   | 25.382    | 25,3             |
| Human Resources Services  | Administrative Streamlining & Restructuring    | Frogram Consolidation, Efficiency & Cost Savings   | Administrative Streamlining & Restructuring  | 7/1/2017            | Haberberger             | Staff        | 1.0       | _  | 42,721    | 42,7             |
| Human Resources Services  | Reserves                                       |  | Administrative Streamining & Restructuring   | //1/201/            |                         | Stall        | 1.0       | -  | 153.887   | 42,              |
|                           |  |  | IVA  |                     | Haberberger<br>McDonald |              |           | -  | 104,638   | 109.8            |
| nclusion-Diversity-Equity | Administrative Streamlining & Restructuring    |  | Administrative Streamlining & Restructuring  |                     | McDonald                |              |           | -  | 341,460   | 109,8            |
| nclusion-Diversity-Equity | Reserves                                       | Efficiency Quantum Control   | NA   | 7/4/2047            |                         |              |           | -  |           |                  |
| Intercollegiate Athletics | One-Time Cost Savings/Expenditure Restrictions | Efficiency & cost savings  | Reduce expense and equipment purchases in the Hearnes facility and operations.   | 7/1/2017            | Sterk                   |              | -         | -  | 47,941    |                  |
| Office of Research        | Academic Program Review/Restructure            | Program Consolidation, Efficiency & Cost Savings   | One NTT layoff. Other research investment programs/ grant programs will be reduced.  | 7/1/2017            | McIntosh                | Faculty      | -         | 1.0  | 410,297   | 410,2            |
| Office of Research        | Administrative Streamlining & Restructuring    | Consolidation  | One vacant positon not filled, another department will layoff one staff member   | 7/1/2017            | McIntosh                | Staff        | 1.0       | 1.0  | 188,149   | 188,1            |
| Office of Research        | One-Time Cost Savings/Expenditure Restrictions | Program Consolidation, Efficiency & Cost Savings   | Division units will be required to reduce operating costs to cover the FY18 cuts   | 7/1/2017            | McIntosh                |              | -         | -  | 1,051,258 | 1,051,2          |
| Office of Research        | Revenue Enhancement                            | Salary reallocation  | Shifting salaries currently on GO to internal funds to other revenue sources   | 7/1/2017            | McIntosh                |              | -         | -  | 224,000   | 224,0            |
| Office of Research        | Reserves                                       |  | NA   |                     | McIntosh                |              |           | -  | 2,195,640 |                  |
| Graduate School           | Revenue Enhancement                            | Salary reallocation  | Shifting salaries currently on GO funds to other revenue sources   |                     | Rubin                   |              | _         | -  | 67,593    | 67,5             |
| Finance                   | Administrative Streamlining & Restructuring    | Optimizing use of technology and external service providers  | Leveraging enhanced software and opportunities to outsource allows for the<br>reduction of three staff members and the elimination of six open positions while<br>remaining compliant and maintaining a high standard of customer service.                       |                     | Gibler                  | Staff        | 6.0       | 3.0  | 670,807   | 670,8            |
| MU Extension              | Administrative Streamlining & Restructuring    | (1) Administrative support consolidation and efficiency savings; (2) reduced communication services not meeting critical mission                     | (1) Reassigning staff to serve multiple directors/units; (2) eliminating or outsourcing curriculum/grant writing, reducing development of publications   | 8/31/2017           | Stewart                 | Staff        | 5.0       | 7.0  | 900,000   | 900,0            |
| MU Extension              | Administrative Streamlining & Restructuring    | (1) deploying a needs based approach for posting and filling county based faculty positions; (2) merging administration of 3 Extension program areas | (1) budgeting for realistic number of county based faculty positions, holding to 230 filled positions, down from 242 budgeted (2) varied strategic reductions on campus to focus faculty investments (3) eliminating Asst Dean, Asst Dir & support of Assoc Dean | 7/31/2017           | Stewart                 | Faculty      | 12.0      | -  | 1,600,000 | 1,600,0          |
| MU Extension              | Administrative Streamlining & Restructuring    | Program consolidation and efficiency savings, reduced media and technology support   | Combining support staff positions, reducing services and publications  | 8/31/2017           | Stewart                 | Staff        | 7.0       | 1.0  | 800,000   | 800,0            |
| MU Extension              | Revenue enhancement                            | Net Difference Unrestricted Revenue  | Estimate of Fees, RIF, and Quasi-Endowment   |                     | Stewart                 |              | -         | -  | (135,052) | (135,0           |
| MU Extension              | One-Time Cost Savings/Expenditure Restrictions | Administrative efficiencies, reduced staff support, reduced services   | reduction in travel & other operating expenses, reduced council expenses & allow for spenddown of reserves   | 7/31/2017           | Stewart                 |              | -         | -  | 825,483   | 825,4            |
| Student Affairs           | Revenue Enhancement                            | Rate/Fee increase  | Counseling Center-Student fee referendum to offset GO reduction  | 8/1/2017            | Ward                    |              |           | _  | 129,422   | 129,4            |
| Student Affairs           | Revenue Enhancement                            | Bridge funding   | Disability Center-Support from VCSA to cover structural deficit  | 8/1/2017            | Ward                    |              |           | <del>                                     </del> | 71,726    | 82,4             |
| Student Affairs           | Revenue Enhancement                            | Rate/Fee increase  | Missouri Student Unions-Increase room rental by \$10   | 8/1/2017            | Ward                    |              |           | 1  | 40,000    | 40,0             |
| Student Affairs           | One-Time Cost Savings/Expenditure Restrictions | Program Consolidation, Efficiency & Cost Savings   | Missouri Student Unions-Outsource custodial services   | 1/1/2017            | Ward                    |              |           |  | 11,445    | 11,4             |
| Student Affairs           | Administrative Streamlining & Restructuring    | Program Consolidation, Efficiency & Cost Savings  Program Consolidation, Efficiency & Cost Savings   | MizzouRec-FTE reduction  | 7/1/2017            | Ward                    | Staff        | 0.3       | <del>                                     </del> | 16,244    | 16,2             |
| Student Affairs           | Administrative Streamlining & Restructuring    | Program Consolidation, Efficiency & Cost Savings  Program Consolidation, Efficiency & Cost Savings   | MizzouRec-Reduced facility hours   | 8/1/2017            | Ward                    | Stati        | - 0.3     | <del>                                     </del> | 12,549    | 12,5             |
| Student Affairs           | One-Time Cost Savings/Expenditure Restrictions | Program Consolidation, Efficiency & Cost Savings  Program Consolidation, Efficiency & Cost Savings   | Student Life-Operating expense reductions (travel training, supplies, etc)   | 8/1/2017            | Ward                    |              | -         | -  | 17,000    | 17,0             |
| Student Affairs           | Administrative Streamlining & Restructuring    | Staff Vacancy through attrition  | Student Life-Staff vacancies through attrition   | 7/1/2017            | Ward                    | Staff        | 1.0       | -  | 54,148    | 54,1             |
| Student Affairs           | Administrative Streamlining & Restructuring    | Staff Vacancy through attrition  | Student Life-Staff vacancies through attrition   | 7/1/2017            | Ward                    | Staff        | 0.2       | -  | 3,852     | 3,8              |
| Student Affairs           | Administrative Streamlining & Restructuring    | Program Consolidation, Efficiency & Cost Savings   | VCSA-Advancement Officer shared with Division of IDE   | 7/1/2017            | Ward                    | Staff        | 0.4       | -  | 33,809    | 33,8             |



The campus will execute long-term plans beginning next year to address shortfalls and to fund future investment. Long-term plans have actions with a current unknown, and specific actions are also unknown, so actual results will vary from target. Each action has an associated dollar target and timeframe for plan execution. Campuses are expected to plan for total targets to exceed remaining budget shortfalls due to execution risk.

|                              | 3 to exceed remaining budget shortgails due to execution ris | ····  |   |   | 1           |                   |                 |
|------------------------------|--|---|---|---|-------------|-------------------|-----------------|
| College/School/Division      | Key Area   | Description   | Reasons   | Explanation   | Target Date | Responsible Party | Targeted Saving |
| Arts & Science               | Revenue Enhancement  | Create new degree programs to meet new markets.   | Enrollment growth.  | Response to changes in Higher Learning Commission's rules for high school teachers.   | 7/1/2018    | Okker             |                 |
| Arts & Science               | Academic Program Review/Restructure                          | Reduce graduate teaching assistantships.  | Reduced allocation.   | FY2016 Expenditures on GRA/GTA compensation was approximately \$14M   | 7/1/2018    | Okker             | 955,38          |
| Arts & Science               | Program Redirection for Strategic Investments                | Conduct graduate program review.  | Strategic reallocation.   | Identify opportunities for reorganization, closure, or enhancement.   | 7/1/2018    | Okker             |                 |
| Arts & Science               | Academic Program Review/Restructure                          | Explore alternate funding models for Freshman Interest Support Groups   | Currently the increasing costs of student housing and compensation is creating an annual deficit in the FIGS program. For the past 2 years this annual deficit has been covered by reserves in the Student Housing, but those reserves have now been exhausted.                         | Arts & Science is the only college contributing to this program, although the interest groups have a focus on most of the colleges and schools on campus. Alternative methods to finance this program must be met.  | 7/1/2018    | Okker             | 260,000         |
| Arts & Science               | Academic Program Review/Restructure                          | Anticipated Faculty Retirements (T/TT and NTT)  | Thirteen retirements are expected at the end of Fy2018  |   | 7/1/2018    | Okker             | 1,773,75        |
| Arts & Science               | Academic Program Review/Restructure                          | Careful examination of the NTT and adjunct positions necessary to meet student demand   | Additional non-renewals for positions that could not be eliminated in FY18 for programmatic or legal reasons.   |   | 7/1/2018    | Okker             | 601,00          |
| Arts & Science               | Academic Program Review/Restructure                          | Analyze use of part time faculty (OTS) and staff  | Not all reorganizations could be implemented in FY18. If enrollment figures remain at the current levels, these additional position eliminations will be necessary. This will reduce the ability of CA&S to offer the number of sections in some areas to meet all demands for classes. |   | 7/1/2018    | Okker             | 401,01          |
| Arts & Science               | Administrative Streamlining & Restructuring                  | Reorganization of staff support   | Staff positions will continue to be assessed for possibilities to combine areas and responsibilities, and whether positions can be re-filled at a lower title or level of skill.  |   | 7/1/2018    | Okker             | 367,06          |
| Arts & Science               | Revenue Enhancement  | Support NTT and TA salaries for the Online programs by enhancing the Online revenue stream.   | A Faculty Fellow is being supported by Mizzou Online at .5FTE for two years to assist with the development of online courses that lead to specific certificates or credentials, thus strengthening the overall online program and increasing the revenue stream.                        | Current Online Program reserves are sufficient to begin supporting positions, the goal is to ensure the revenue growth is sufficient to fully support these positions permanently by FY19.  |             | Okker             | 151,54          |
| Arts & Science               | Revenue Enhancement  | The Missouri Review will develop a business plan that includes charging for services or access to materials at a level sufficient to support the publication. | The Missouri Review will support more of its operation, requiring less revenue supplementation for student interns.   |   | 7/1/2018    | Okker             | 32,00           |
| Arts & Science               | Academic Program Review/Restructure                          | Identify efficiencies and mission enhancement in Truman School.   | Increased collaboration with Arts and Science faculty; opportunities for sharing resources.   |   |             |                   |                 |
| Arts & Science               | One-Time Cost Savings/Expenditure Restrictions               | Additional reductions to Operating Expenses   | Reducing general operating expenses.  |   | 7/1/2018    | Okker             | 163,78          |
| Arts & Science               | Revenue Enhancement  | Some GTA salaries and travel expenses to alternative revenue sources  | Some GTA Salaries proposed to be moved to other sources of revenue. Travel expenses in other areas to be moved to unrestricted gifts.   |   | 7/1/2018    | Okker             | 106,00          |
| Ag, Food & Nat Resources     | Program Redirection for Strategic Investments                | Academic program/program/service reduction - Faculty  | 2 Retirements in future   | Anticipated retirements from low priority programs. New Dean (Dr. Daubert) will be involved in these decisions.   | 8/1/2018    | Linit             | 262,000         |
| Ag, Food & Nat Resources     | Program Redirection for Strategic Investments                | Administrative/Operational Reorganization   | Program Does Not Meet Measures of Excellence  | Divisions will address internally.  | 12/31/2018  | Linit             | 393,75          |
| Business                     | Revenue Enhancement  | BSBA online degree  | Program growth and revenue enhancement  | Minimal income projected enrollment 25 students Fall 2017   | 8/21/2017   | Vinze             |                 |
| Business                     | Revenue Enhancement  | Develop new revenue sources   | Spend down while phasing in new revenue sources   |   | 6/30/2018   | Vinze             |                 |
| Campus Facilities            | Program Redirection for Strategic Investments                | Operating cost restrictions/savings - Facility Operations achieved through space 8 building review  | k Program Consolidation, Efficiency & Cost Savings  | Serve existing and future facilities with 18 fewer staff over FY18-20, slowing response times to service requests.  Consider and recommend decommissioning or razing some buildings with FCNI greater than 0.40 based upon the criteria of the building's impact on: 1) furthering the University mission, 2) improving the quality and efficiency of research space; 3) reducing deferred maintenance to slow FCNI growth; and 4) reducing space requirements for all areas. | FY18-FY20   | Ward              | 2,207,32        |
| Campus Facilities            | Administrative Streamlining & Restructuring                  | Operating cost restrictions/savings - Energy Management achieved through space & building review  | Program Consolidation, Efficiency & Cost Savings  | Serve existing and future utility needs with 12 fewer staff over FY18-20. Defer<br>planned utility capital repair projects including replacing Hearnes and Dalton<br>Chillers, replacing Elm Street steam and condensate lines and replacing Research<br>Commons steam line.  | FY18-FY20   | Ward              | 3,618,66        |
| Engineering                  | Revenue Enhancement  | Grow the online Engineering Degrees   | Enrollment Growth   | One of the smallest online programs on campus. Grow and offer short courses and online masters.   | FY18-FY22   | Loboa             | 192,84          |
| Engineering                  | Revenue Enhancement  | Explore sustainable funding model for Pre Engineering   | Enrollment Growth   | With the increase in admission standards and COE's plan to drop Pre-Engineering, there was a potential large drop in enrollment of these students. Instead, Engineering has worked with the Provost's office to develop a plan that will help keep these students enrolled and, we believe, significantly improve their ability to succeed in Engineering.  | FY18-FY22   | Loboa             | 1,000,000       |
| Engineering                  | Revenue Enhancement  | IT Program Expansion  | Enrollment Growth   | Demand for IT degrees is increasing   | FY18-FY22   | Loboa             | 248,65          |
| Engineering                  | Revenue Enhancement  | Advertising   | Industry Outreach   | Advertising and naming rights   | FY18-FY22   | Loboa             | 50,00           |
| Engineering                  | Administrative Streamlining & Restructuring                  | Transition from six departmental chairs to three division leaders   | Efficiency; Enhance interdisciplinary initiatives and shared facilities   | To provide a collaborative learning and research environment, gain efficiency and share resources.  | FY18        | Loboa             | 150,000         |
| Engineering                  | Revenue Enhancement  | Creation of a review committee to move all Engineering Research Centers to be self-supporting by FY20.  | Other Revenue Sources   | Research centers self sustaining by 2020  | FY20        | Loboa             | 548,31          |
| Human Environmental Sciences | Revenue Enhancement  | Expansion of online degrees and courses; development of cooperative programs with universities in China, South Korea and other Asian Countries                | Expansion of programs and net new online students   |   | 7/1/2018    | Rikoon            |                 |
| Human Environmental Sciences | Administrative Streamlining & Restructuring                  | Potential restructuring as a result of administrative review  |   |   | 7/1/2018    | Rikoon            |                 |
|                              |  | <u> </u>  |   | +   | FY19-FY20   |                   | 153,88          |



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| College/School/Division Journalism Journalism Journalism  |   |   |   |   |  |  |                 |
|---|---|---|---|---|--|--|-----------------|
| Journalism<br>Journalism  | Kev Area  | Description   | Reasons   | Explanation   | Target Date                                  | Responsible Party  | Targeted Saving |
|   | Academic Program Review/Restructure   | Reorganize elective courses   | Reduces reliance on adjunct faculty   | Increases efficiency of faculty availability to teach core coursework and electives   | 7/1/2018                                     | Kurpius  | 10,000          |
|   | -   |   |   | on load   |  | •  |                 |
| Journalism  | Academic Program Review/Restructure   | Increase class size   | Saves by reducing number of sections while still meeting accreditation standard   | Increases efficiency of faculty availability to teach core coursework on load   | 7/1/2018                                     | Kurpius  | 20,000          |
| i e e e e e e e e e e e e e e e e e e e   | Revenue Enhancement   | Grow Online Program   | To enhance School's competitiveness with peer institution   | New initiatives in online coursework brings additional revenue through increased enrollment   | 7/1/2019                                     | Kurpius  | 50,000          |
| Journalism  | Revenue Enhancement   | Increase number of full tuition international students  | To build on historic partnerships and grow new revenue  | International agreements provide an increased pool of high quality students   | 6/30/2020                                    | Kurpius  | 18,984          |
| Journalism  | Academic Program Review/Restructure   | Restructure academic units  | To gain efficiency and to increase student engagement   | Strategic reorganization better positions the School for engagement with  | 7/1/2020                                     | Kurpius  | 395,300         |
| Journalism  | Administrative Streamlining & Restructuring   | Reorganize administrative staff   | To gain efficiency in delivery of essential School functions  | prospective students, alumni and industry Centralizing work allows for greater productivity and maximizes expertise   |  | Kurpius  | 30,000          |
| Law   | Academic Program Review/Restructure   | Probable academic retirements over the period FY19-FY20.  | Cost Savings, Consolidation   | Over the next 3 years we are projecting the retirements of 3 - 5 academic positions. Since we began a planned decrease in our student body starting 4 years ago, the departure of these faculty will not affect our program as teaching reassignments will allow coverage of the key courses that those faculty teach. However, there will be a loss of some courses that provide greater breadth and depth in the curriculum.  | FY2020                                       | Dean/Lidsky  | 695,286         |
| Libraries   | Administrative Streamlining & Restructuring   | Academic program/program/service reduction - Staff  | Permanent Staff Reductions  | 3-Year Strategic Reorganization   | 7/1/2020                                     | Riley  | 185,083         |
| Nursing   | Revenue Enhancement   | Care Management MS online program will generate revenue at year 3.  | Revenue generation and meet health management needs of patients.  | Care Management MS online program will generate revenue at year 3.  |  | Miller   | 115,708         |
| Provost   | Administrative Streamlining & Restructuring   | Academic program/program/service reduction - Staff  |   | Eliminate Open Staff Positions Due to Projected Retirements & Layoffs   | 7/1/18-6/30/20                               | Stokes   | 320,924         |
| Research  | Program Redirection for Strategic Investments   | Center & Institute review   | Program Consolidation, Efficiency & Cost Savings  | Evaluate research centers against benchmarks and return on investment. Budget reallocated for research infrastructure/programmatic investments.   | 1-Jan-18                                     | McIntosh   | 1,755,406       |
| Research  | Program Redirection for Strategic Investments   | Explore change in Research Incentive Fund policy through use of a task force.   | Program Consolidation, Efficiency & Cost Savings  | Convene a <u>RIF Task Force</u> comprised of faculty and research administrators to analyze the RIF allocation policies across campus and provide policy and procedure advice to campus administration about the optimal use of these funds and some measure of consistency across the academic units. The report will provide guidance to the campus about retaining the current distribution policies for the variable annual pool of RIF funds or developing a new investment strategy that targets these funds toward research priorities set by faculty and research administrators. | 2-Jan-18                                     | McIntosh   | 2,195,640       |
| Truman School   | Revenue Enhancement   | Increase enrollment in the 3+2 Programs   |   | Relocation to A&S creates new opportunities for collaboration   | AY 19-21                                     | Wechsler   | -               |
| Truman School   | Revenue Enhancement   | Undergraduate Minor   |   | Relocation to A&S creates new opportunities for collaboration   |  | Wechsler   |                 |
| Truman School   | Revenue Enhancement   | Increased Online Enrollment   |   |   |  | Wechsler   |                 |
| Truman School   | Revenue Enhancement   | Increased Campus Enrollment   |   |   |  | Wechsler   |                 |
| Truman School   | Academic Program Review/Restructure   | Review use of GRAs in PhD program   |   |   | AY 19-21                                     | Wechsler   | 180,000         |
| Extension   | Program Redirection for Strategic Investments   | Realignment of program areas toward program impact  | program excellence  | CE units and Coop areas will not longer be separate; all areas will have an academic/research home within a college;  | FY 19  | Stewart  | -               |
| Extension   | Administrative Streamlining & Restructuring   | Integration of transformative technology platform to enhance Extension<br>engagement  | enhance engagement  | NEXUS @Mizzou integration of transformative technology - ecommerce, emarketing, online learning, web design, event management   | FY 20  | Stewart  | -               |
| Extension   | Academic Program Review/Restructure   | Strategic reallocation based on educational needs of Missourians  | program impact  | Building our Future Together: assigning resources based on educational needs of Missourians   | FY 18  | Stewart  | -               |
| Extension   | Administrative Streamlining & Restructuring   | Consolidation/co-locating program areas   | program consolidation & efficiencies  | will improve efficiencies and as we can physically locate units together, support staff will be shared among units  | FY 19  | Stewart  | -               |
| Vet Med   | Revenue Enhancement   | New tuition funding   | Tuition increase  | 80% of tuition increase is generated directly back to CVM   | 8/21/2017                                    | Olson  | 430,000         |
|   | Revenue Enhancement   | Salaries and Benefits moved to Endowment funds  | Resource Re-allocation  | Move expenses from GRA to Endowment   | 7/1/2017                                     | Olson  | 350,000         |
| Vet Med   | Revenue Enhancement   | Salaries and Benefits moved to Large Animal Funds   | Resource Re-allocation  | Re-assignment of expenses to Large Animal Funds   | 7/1/2017                                     | Olson  | 350,000         |
| Vet Med   | Revenue Enhancement   | Conversion to M.S. in Athletic Training   | Program growth and revenue enhancement  | High-demand degree; positive workforce projections  | FY20   | Hagglund   |                 |
| Vet Med<br>School of Health Professions   |   |   |   |   |  |  |                 |
| Vet Med<br>School of Health Professions<br>School of Health Professions   | Revenue Enhancement   | Addition of M.S. in Applied Behavior Analysis   | Program growth and revenue enhancement  | High-demand degree; positive workforce projections  | FY18   | Hagglund   |                 |
| Vet Med<br>School of Health Professions<br>School of Health Professions<br>School of Health Professions   | Revenue Enhancement   | Addition of BHS in Public Health  | Program growth and revenue enhancement  | High-demand degree; positive workforce projections  | FY18   | Hagglund   |                 |
| Vet Med<br>School of Health Professions<br>School of Health Professions<br>School of Health Professions<br>School of Health Professions   | Revenue Enhancement<br>Revenue Enhancement  | Addition of BHS in Public Health Addition of Online Post-Professional Doctorate of Occupational Therapy   | Program growth and revenue enhancement Program growth and revenue enhancement   | High-demand degree; positive workforce projections<br>High-demand degree; positive workforce projections  | FY18<br>FY19                                 | Hagglund<br>Hagglund   |                 |
| Vet Med<br>School of Health Professions<br>School of Health Professions<br>School of Health Professions<br>School of Health Professions<br>School of Health Professions   | Revenue Enhancement<br>Revenue Enhancement<br>Revenue Enhancement   | Addition of BHS in Public Health Addition of Online Post-Professional Doctorate of Occupational Therapy Addition of Residential Doctorate of Occupational Therapy   | Program growth and revenue enhancement Program growth and revenue enhancement Program growth and revenue enhancement  | High-demand degree; positive workforce projections High-demand degree; positive workforce projections High-demand degree; positive workforce projections  | FY18<br>FY19<br>FY20                         | Hagglund<br>Hagglund<br>Hagglund                                     |                 |
| Vet Med<br>School of Health Professions<br>School of Health Professions   | Revenue Enhancement Revenue Enhancement Revenue Enhancement Revenue Enhancement   | Addition of BHS in Public Health Addition of Online Post-Professional Doctorate of Occupational Therapy Addition of Residential Doctorate of Occupational Therapy Online expansion of Bachelor of Health Science in Health Science  | Program growth and revenue enhancement   | High-demand degree; positive workforce projections   | FY18<br>FY19<br>FY20<br>FY18                 | Hagglund<br>Hagglund<br>Hagglund<br>Hagglund                         |                 |
| Vet Med School of Health Professions   | Revenue Enhancement Revenue Enhancement Revenue Enhancement Revenue Enhancement Revenue Enhancement   | Addition of BHS in Public Health Addition of Online Post-Professional Doctorate of Occupational Therapy Addition of Residential Doctorate of Occupational Therapy Online expansion of Bachelor of Health Science in Health Science Expanding high demand programs via cooperative "satellite" agreements with other UM Universities   | Program growth and revenue enhancement  | High-demand degree; positive workforce projections  | FY18<br>FY19<br>FY20<br>FY18<br>FY20         | Hagglund<br>Hagglund<br>Hagglund<br>Hagglund<br>Hagglund             |                 |
| Vet Med School of Health Professions | Revenue Enhancement Revenue Enhancement Revenue Enhancement Revenue Enhancement Revenue Enhancement Revenue Enhancement   | Addition of BHS in Public Health Addition of Online Post-Professional Doctorate of Occupational Therapy Addition of Online Post-Professional Doctorate of Occupational Therapy Online expansion of Bachelor of Health Science in Health Science Expanding high demand programs via cooperative "satellite" agreements with other UM Universities Expansion of BHS in Nuclear Medicine via curricular changes and increased enrollment   | Program growth and revenue enhancement   | High-demand degree; positive workforce projections   | FY18<br>FY19<br>FY20<br>FY18<br>FY20<br>FY19 | Hagglund<br>Hagglund<br>Hagglund<br>Hagglund<br>Hagglund             |                 |
| Vet Med School of Health Professions | Revenue Enhancement | Addition of BHS in Public Health Addition of Online Post-Professional Doctorate of Occupational Therapy Addition of Online Post-Professional Doctorate of Occupational Therapy Online expansion of Bachelor of Health Science in Health Science Expanding high demand programs via cooperative "satellite" agreements with other UM Universities Expansion of BHS in Nuclear Medicine via curricular changes and increased enrollment Strategic enhancement of Pediatric and Neuropsychology services | Program growth and revenue enhancement  Contributing to the engagement and success of MU Health as a designation health care system  | High-demand degree; positive workforce projections Needed clinical service; revenue positive   | FY18<br>FY19<br>FY20<br>FY18<br>FY20<br>FY19 | Hagglund<br>Hagglund<br>Hagglund<br>Hagglund<br>Hagglund             |                 |
| Vet Med School of Health Professions | Revenue Enhancement Revenue Enhancement Revenue Enhancement Revenue Enhancement Revenue Enhancement Revenue Enhancement   | Addition of BHS in Public Health Addition of Online Post-Professional Doctorate of Occupational Therapy Addition of Online Post-Professional Doctorate of Occupational Therapy Online expansion of Bachelor of Health Science in Health Science Expanding high demand programs via cooperative "satellite" agreements with other UM Universities Expansion of BHS in Nuclear Medicine via curricular changes and increased enrollment   | Program growth and revenue enhancement  Program growth and revenue enhancement  Contributing to the engagement and success of MU Health as a designation health  | High-demand degree; positive workforce projections Needed clinical service; revenue positive   | FY18<br>FY19<br>FY20<br>FY18<br>FY20<br>FY19 | Hagglund<br>Hagglund<br>Hagglund<br>Hagglund<br>Hagglund             |                 |
| Vet Med School of Health Professions | Revenue Enhancement | Addition of BHS in Public Health Addition of Online Post-Professional Doctorate of Occupational Therapy Addition of Online Post-Professional Doctorate of Occupational Therapy Online expansion of Bachelor of Health Science in Health Science Expanding high demand programs via cooperative "satellite" agreements with other UM Universities Expansion of BHS in Nuclear Medicine via curricular changes and increased enrollment Strategic enhancement of Pediatric and Neuropsychology services | Program growth and revenue enhancement  Program growth and revenue enhancement  Contributing to the engagement and success of MU Health as a designation health care system  Contributing to the engagement and success of MU Health as a designation health | High-demand degree; positive workforce projections Needed clinical service; revenue positive   | FY18<br>FY19<br>FY20<br>FY18<br>FY20<br>FY19 | Hagglund<br>Hagglund<br>Hagglund<br>Hagglund<br>Hagglund<br>Hagglund |                 |

Please provide details of strategic investments included on the tab "Detail of Increases & Shortfall". Under the investments columns identify the one-time funding separately from the recurring investment. Also, please indicate how much of the investment will be made in FY18.

|                               |  |  |   |   | mplementation  |                   | One-time  | Funding     |
|-------------------------------|--|--|---|---|----------------|-------------------|-----------|-------------|
| ollege/School/Division        | Investment Themes  | Description  | Desired Outcome   | Explanation   | ate            | Responsible Party | Funding   | Investmen   |
| 1U                            | Excellence in Teaching, Learning, and Student Outcomes/Success   | Annual Faculty Promotion adjustments   | Encourage continued high level of performance that led to achieving promotion       |   | /1/2017        | Stokes            |           | 700,0       |
|                               |  |  |   | through which faculty members demonstrate their contribution to their field and   |                |                   |           | 1           |
|                               |  |  |   | our University. Recognition of the milestones achieved through this process is  |                |                   |           | 1           |
|                               |  |  |   | important in setting the stage for continued high levels of performance.  |                |                   |           | 1           |
| <b>NU</b>                     | Excellence in Teaching, Learning, and Student Outcomes/Success   | Diverse faculty hiring   | Support the development of a diverse faculty body                                   | Provides supplemental funding to assist hiring departments in creating 7,   | /1/2017        | Stokes            |           | 600,00      |
|                               |  |  |   | competitive pay packages for faculty who bring diversity to the University.   |                |                   |           | 1           |
| MU                            |  | Increase police force  | Ensure the overall safety of the campus   | We are interested in keeping the size of the police force in alignment with the 7/  | /1/2017        | Stokes            |           | 500,000     |
|                               |  | · ·  |   | overall campus size. This is the second year of a three year plan to change the   |                |                   |           | 1           |
|                               | Other Strategic Campus Initiatives                               |  |   | size of the force.  |                |                   |           | <b></b>     |
| ИU                            | Excellence in Teaching, Learning, and Student Outcomes/Success   | Graduate Student Stipends - additional funding provided to the pool to support | Create a thriving environment for graduate studies on our campus                    | ·   | all 17         | Stokes            |           | 5,000,000   |
|                               |  | the change in minimum stipend.   |   | assistantships had been lagging behind other research Universities making it  |                |                   |           | l .         |
|                               |  |  |   | difficult for us to recruit as successfully as we would like to. This is the second year of a two year plan to bring our minimum stipend to a level consistent with |                |                   |           | l .         |
|                               |  |  |   | the Excellence we are looking for in our graduate programs.   |                |                   |           | 1           |
|                               |  |  |   |   |                |                   |           | <u> </u>    |
| MU                            | Excellence in Teaching, Learning, and Student Outcomes/Success   | Graduate student health insurance premium support - augment the budget for     | Demonstrate our commitment to our graduate assistants through maintenance           |   | /1/2017        | Stokes            |           | 500,000     |
|                               |  | this to keep up with premium increases.  | of this benefit.  | insurance. This puts MU among a select few Universities who offer graduate  |                |                   |           | 1           |
| NAI 1                         | Constitution in Tarabian Learning and Charlest Outcomes (Consess | Tarakina fan Laureina Cantan   | NA  | student assistants the whole premium cost.  |                | Chalian           |           | 1 000 00    |
| MU                            | Excellence in Teaching, Learning, and Student Outcomes/Success   | Teaching for Learning Center   | Maximizing efficiency in supporting teaching responsibilities.                      | This Center will nurture high quality teaching by sponsoring workshops, an annual teaching conference, peer review and faculty development.                         |                | Stokes            |           | 1,000,000   |
| MU                            | Other Strategic Campus Initiatives                               | Reinvestment and Revenue Contingency Fund                                      | Add to the resources available to invest in the strategically important initiatives |   | /1/2017        | Stokes            |           | 11,219,18   |
| WIO                           | other strategic campus initiatives                               | nemvestment and nevertice contingency rund                                     | that will drive the future excellence of the University. Also provide some ability  | examine our academic programs we will discover key areas where investments  | ,1,201,        | Stokes            |           | 11,215,10   |
|                               |  |  | to deal with revenue fluctuations that may occur.                                   | are necessary to transform the University in meaningful ways for the future and   |                |                   |           | l .         |
|                               |  |  | ,   | ensure stabilization until organizational structures are solidified.  |                |                   |           | 1           |
|                               |  |  |   |   |                |                   |           | <u> </u>    |
| MU                            | Outreach & Engagement  | Brand Marketing  | Improved outreach and engagement  | To support media placements and external creative to appeal to University   |                | Stokes            | 2,500,000 | 1           |
|                               |  |  |   | constituents including; current & potential students, industry, Missouri citizens, donors and alumni.   |                |                   |           | 1           |
| MII                           | Excellence in Teaching, Learning, and Student Outcomes/Success   | Undergraduate student successs initiatives                                     | Higher retention, graduation and retention rates. Protect the student experience    |   |                |                   |           | 500,000     |
|                               | Executive in readining, and stadent outcomes, success            | ondergradate statem saccess militaries   | The recention, graduation and recention rates. Proceed the stadent experience       | expeirience at MU   |                |                   |           | 1           |
| MU                            | Academic Programs of Excellence and Research & Creative Works    | Kinder Institute Match   | Fulfill our agreement in establishing the Institute on our campus                   | Signature Centers like the Kinder Institute set the stage for a thriving future for   |                | Stokes            |           | 1,162,689   |
|                               |  |  |   | the University where we have partnered with valued donors to create one of a  |                |                   |           | l .         |
|                               |  |  |   | kind programs that enhance the stature and reputation of the University.  |                |                   |           | 1           |
| MU                            | Revenue Enhancement  | Enrollment Management - recruiting   | Attract additional students to Mizzou   | Through strategic hiring of additional recruiters we will work to increase the  | all 17         | Stokes            |           | 1,696,597   |
|                               |  |  |   | number of prospective students who are aware of the experience Mizzou offers  |                |                   |           | 1           |
|                               |  |  |   | as they consider their options for higher education.  |                |                   |           | <del></del> |
| Arts & Science                | Academic Programs of Excellence and Research & Creative Works    | Reinvestment in the Studies of Oral Tradition program                          | Development of added outside revenues   |   | /1/2017        | Okker             | -         | 43,012      |
|                               |  |  |   | from the Center for eResearch. Studies in Oral Tradition is an exemplary program  |                |                   |           | l .         |
|                               |  |  |   | with strong potential for becoming self-supporting with the development of a new business plan.   |                |                   |           | 1           |
| Arts & Science                | Academic Programs of Excellence and Research & Creative Works    | Partial support for replacement of X-Ray Technician retiring                   | Relocation of X-Ray Spectrometer as part of the campus research core                | '   | /1/2017        | Drury             | -         | 30,000      |
|                               |  |  |   | Department of Chemistry if it was managed as part of the campus research core.  |                |                   |           | l .         |
|                               |  |  |   | Discussion is underway with the Vice Chancellor for Research, and the College of  |                |                   |           | l .         |
|                               |  |  |   | A&S is committing a reinvestment of \$30,000 toward the rehiring of an x-ray  |                |                   |           | l .         |
|                               |  |  |   | technician to be able to continue operations after the retirement of the current  |                |                   |           | 1           |
| Journalism                    | Academic Programs of Excellence and Research & Creative Works    | Required Match for Endowed Chairs  | meet donor requirements   | ccon.   | /1/2018        | Kurpius           | -         | 318,677     |
| Journalism                    | Revenue Enhancement  | Sports Journalism Faculty  | Ability to offer sports Journalism  |   | /1/2018        | David Kurpius     | -         | 100,000     |
| Library                       | Excellence in Teaching, Learning, and Student Outcomes/Success   | Student Services Enhancement Fee   | Program Enhancement   |   | /5/2017        | Riley             | -         | 30,790      |
| Library                       | Excellence in Teaching, Learning, and Student Outcomes/Success   | Student Services Enhancement Fee   | Program Enhancement   |   | /5/2017        | Riley             | -         | 2,00        |
| Library                       | Academic Programs of Excellence and Research & Creative Works    | Student Services Enhancement Fee   | Program Enhancement   |   | /1/2017        | Riley             | -         | 110,000     |
| Library<br>Office of Becoards | Excellence in Teaching, Learning, and Student Outcomes/Success   | Student Services Enhancement Fee   | Program Enhancement   | ,   | /1/2017        | Riley<br>McIntosh | -         | 166,221     |
| Office of Research            | Academic Programs of Excellence and Research & Creative Works    | Research Infrastructure  | Reinvestment in research infrastructure   | Centers and Institutes that fail to meet benchmark expectations will be closed in FY18 and campus investments reallocated to strategic research priorities.         | 019            | McIntosn          |           | 1,755,400   |
| MU Extension                  | Outreach & Engagement  | Integration of transformative technology platform to enhance Extension         | Enhance engagement with Missourians   | NEXUS @Mizzou integration of transformative technology - ecommerce, O   | Own Revenue by | Stewart           | _         | 1,200,000   |
|                               | 0.0.   | engagement   | J. J  | =   | Y 20           |                   |           |             |
| MU Extension                  | Outreach & Engagement  | Strategic Reallocation based on Educational Needs of Missourians               | Program impact  | Building our Future Together: assigning resources based on educational needs of   | Y 18           | Stewart           | 700,000   | 691,585     |
|                               | 1  |  |   | Missourians   |                | I .               | 1         |             |

### Auxiliary Units of Student Affairs and Athletics Budget



# 2018 *University of Missouri* Budget Tracking Worksheet

#### **Revenue Shortfalls & Cost Increases**

| Student Affairs                                |        |          | (17,932,680)                          |
|--|--------|----------|---------------------------------------|
| Intercollegiate Athletics                      |        |          | (5,464,259)                           |
| Total Beginning Shortfalls                     |        |          | (23,396,939)                          |
|  | FTE R  | eduction |                                       |
| Short-term Cuts & Revenue Enhancements         | Vacant | Occupied |                                       |
| Administrative Streamlining & Restructuring    | 67.2   | 18.0     | 2,783,012                             |
| Revenue Enhancement                            | -      | -        | 6,462,471                             |
| One-time cost savings/expenditure restrictions | 0.3    | 0.5      | 6,133,228                             |
| Reserves                                       | -      | -        | 8,018,228                             |
| Total Realized from Short-term Cuts            | 67.4   | 18.5     | 23,396,939                            |
| Total Shortfall included in FY 18 Budget       |        |          | -                                     |
| Additional Annual Impact of Short-Term Cuts    |        |          | 9,164,160                             |
| Minimum Target for Long-Term Cuts              |        |          | 9,164,160                             |
| Long-term Plans                                |        |          |                                       |
| Revenue Enhancement                            |        |          |                                       |
| Explore alternate funding models               |        |          | 4,500,000                             |
| Increase revenue based on enrollment           |        |          | 4,457,000                             |
| Possible rate increase                         |        |          | 3,191,000                             |
| Total Targets for Long-term Cuts               |        |          | 12,148,000                            |
|  |        |          | · · · · · · · · · · · · · · · · · · · |

|   |  |   |   |                      |                    | FTE Reduction |          | Savings            |             |
|---|--|---|---|----------------------|--------------------|---------------|----------|--------------------|-------------|
|   |  |   |   |                      |                    |               |          |                    | Recurring   |
| College/School/Division                             | Key Area   | Reasons   | Explanation   | Implementation Date  |                    | Vacant        | Occupied | 2018               | Annualized  |
| Intercollegiate Athletics Intercollegiate Athletics | Administrative Streamlining & Restructuring  | Program Consolidation, Efficiency & Cost Savings Efficiency/ annual upgrades not needed | Eliminate Executive Assoc. Ad position, facilities position, and additional 1.0 FTE   | 7/1/2017<br>7/1/2017 |                    | 2.0           | 1.0      | 367,200<br>300.000 | 367,200     |
| Intercollegiate Athletics                           | One-time cost savings/expenditure restrictions Revenue Enhancement                             | Increase in revenue   | Defer Tech upgrades  Engage consultant with aggressive outbound ticketing   | 7/1/2017             |                    | -             | -        | 2,200,000          | -           |
| Intercollegiate Athletics                           | Revenue Enhancement  | Increase in revenue   | Aggressive ticketing to help drive contributions  | 7/1/2017             |                    | -             | -        | 1.000.000          | <del></del> |
| Intercollegiate Athletics                           | Revenue Enhancement  | Increase in revenue   | Aggressive ticketing to help drive concessions, parking, sales  | 7/1/2017             |                    | -             | -        | 200,000            |             |
| Intercollegiate Athletics                           | One-time cost savings/expenditure restrictions   | Efficiency & cost savings   | Reduce scope of Student Athlete tablet program  | 7/1/2017             |                    | -             | -        | 450,000            | 250,000     |
| Intercollegiate Athletics                           | One-time cost savings/expenditure restrictions  One-time cost savings/expenditure restrictions | Efficiency & cost savings  Efficiency & cost savings                                    | Reduce expense and equipment purchases  | 7/1/2017             |                    | -             | -        | 947.059            | 295,000     |
| Student Affairs                                     | One-time cost savings/expenditure restrictions  One-time cost savings/expenditure restrictions | Capital project elimination   | Campus Dining-Deferred capital projects   | 7/1/2017             |                    | -             | -        | 1,031,352          | 293,000     |
| Student Affairs                                     | One-time cost savings/expenditure restrictions  One-time cost savings/expenditure restrictions | Program Consolidation, Efficiency & Cost Savings  | Campus Dining-FTE reduction   |                      | VC Student Affairs | -             | 0.5      | 10,920             | 10.920      |
| Student Affairs                                     | Revenue Enhancement  | New revenue streams   | Campus Dining-New dining plan for off-campus students- "Tiger Plan"   | 8/1/2017             |                    | _             | - 0.5    | 469.800            | 469.800     |
| Student Affairs                                     | One-time cost savings/expenditure restrictions   | Program Consolidation, Efficiency & Cost Savings  | Campus Dining-New diffing part for off-campus students <sup>2</sup> Figer Fig.  Campus Dining-Operating expense reductions (travel training, supplies, etc) | 8/1/2017             |                    | +             |          | 264.299            | 264,299     |
| Student Affairs                                     | One-time cost savings/experiditure restrictions  | Program Consolidation, Efficiency & Cost Savings  | Campus Dining-Previously budgeted merit increase  | 9/1/2017             |                    |               | _        | 76,269             | 76,269      |
| Student Affairs                                     | Administrative Streamlining & Restructuring  | Staff Vacancy through attrition   | Campus Dining-Staff vacancies through attrition   | 7/1/2017             |                    | 1.0           | _        | 28.642             | 28.642      |
| Student Affairs                                     | Administrative Streamlining & Restructuring  | Staff Vacancy through attrition   | Campus Dining-Staff vacancies through attrition   | 8/1/2017             |                    | 1.8           |          | 36.918             | 36.918      |
| Student Affairs                                     | Administrative Streamlining & Restructuring  | Staff Vacancy through attrition   | Campus Dining-Staff vacancies through attrition   | 8/1/2017             |                    | 8.8           |          | 164,430            | 164,430     |
| Student Affairs                                     | Revenue Enhancement  | Rate/Fee increase   | Counseling Center-Student fee increase  | 8/1/2017             |                    | - 0.0         |          | 34,534             | 34,534      |
| Student Affairs                                     | Reserves   | Bridge funding  | Disability Center-Support from Campus Dining to cover structural deficit  | 8/1/2017             |                    |               | _        | 100.000            | 115.000     |
| Student Affairs                                     | Reserves   | Bridge funding  | Disability Center-Support from Mizzou Store to cover structural deficit   | 8/1/2017             |                    | _             | _        | 100,000            | 115,000     |
| Student Affairs                                     | Reserves   | Bridge funding  | Disability Center-Support from VCSA to cover structural deficit   | 8/1/2017             | VC Student Affairs | _             | _        | 28,274             | 32,515      |
| Student Affairs                                     | Revenue Enhancement  | New revenue streams   | Missouri Student Unions-One-time student fee allocation for deferred  | 8/1/2017             |                    |               |          | 250,000            | 32,313      |
|   | Nevertue Emilitement   |   | maintenance   |                      |                    |               |          | ·                  |             |
| Student Affairs                                     | One-time cost savings/expenditure restrictions   | Program Consolidation, Efficiency & Cost Savings  | Missouri Student Unions-Operating expense reductions (travel training, supplies, etc)   | 7/1/2017             | VC Student Affairs | -             | -        | 80,000             | 80,000      |
| Student Affairs                                     | One-time cost savings/expenditure restrictions   | Program Consolidation, Efficiency & Cost Savings  | Missouri Student Unions-Outsource custodial services  | 1/1/2017             | VC Student Affairs | -             | -        | 18,555             | 18,555      |
| Student Affairs                                     | One-time cost savings/expenditure restrictions   | Program Consolidation, Efficiency & Cost Savings  | Missouri Student Unions-Reduced facility hours  | 7/1/2017             | VC Student Affairs | -             | -        | 21,535             | 21,535      |
| Student Affairs                                     | One-time cost savings/expenditure restrictions   | Program Consolidation, Efficiency & Cost Savings  | Missouri Student Unions-Reduction in overtime pay   |                      | VC Student Affairs | -             | -        | 16,000             | 16,000      |
| Student Affairs                                     | Administrative Streamlining & Restructuring  | Staff Vacancy through attrition   | Missouri Student Unions-Staff vacancies through attrition   | 7/1/2017             | VC Student Affairs | 2.4           | -        | 40,000             | 40,000      |
| Student Affairs                                     | One-time cost savings/expenditure restrictions   | Capital project elimination   | Mizzou Store-Deferred capital projects  | 7/1/2017             | VC Student Affairs | -             | -        | 838,624            |             |
| Student Affairs                                     | Administrative Streamlining & Restructuring  | Staff Vacancy through attrition   | Mizzou Store-Expected attrition (retirements, voluntary tap, moving, etc.)  | 5/15/2017            | VC Student Affairs | -             | 1.0      | 44,413             | 44,413      |
| Student Affairs                                     | Administrative Streamlining & Restructuring  | Staff Vacancy through attrition   | Mizzou Store-Expected attrition (retirements, voluntary tap, moving, etc.)  | 12/31/2017           | VC Student Affairs | -             | 1.0      | 40,611             | 40,611      |
| Student Affairs                                     | One-time cost savings/expenditure restrictions   | Capital project elimination   | MizzouRec-Deferred capital projects   | 7/1/2017             | VC Student Affairs | -             | -        | 310,402            | -           |
| Student Affairs                                     | One-time cost savings/expenditure restrictions   | Program Consolidation, Efficiency & Cost Savings  | MizzouRec-FTE reduction   | 7/1/2017             | VC Student Affairs | 0.3           | -        | 13,357             | 13,357      |
| Student Affairs                                     | Administrative Streamlining & Restructuring  | Staff Vacancy through attrition   | MizzouRec-GA reduction  | 7/1/2017             | VC Student Affairs | 1.0           | -        | 35,000             | 35,000      |
| Student Affairs                                     | Revenue Enhancement  | Rate/Fee increase   | MizzouRec-Non student membership rate increase  | 7/1/2017             | VC Student Affairs | -             | -        | 36,000             | 36,000      |
| Student Affairs                                     | One-time cost savings/expenditure restrictions   | Program Consolidation, Efficiency & Cost Savings  | MizzouRec-Professional development and travel expense reduction   | 8/1/2017             | VC Student Affairs | -             | -        | 5,000              | 5,000       |
| Student Affairs                                     | One-time cost savings/expenditure restrictions   | Program Consolidation, Efficiency & Cost Savings  | MizzouRec-Reduced facility hours  | 8/1/2017             | VC Student Affairs | -             | -        | 59,594             | 59,594      |
| Student Affairs                                     | Administrative Streamlining & Restructuring  | Staff Vacancy through attrition   | MizzouRec-Staff vacancies through attrition   | 7/1/2018             | VC Student Affairs | 2.0           | -        | 121,833            | 121,833     |
| Student Affairs                                     | One-time cost savings/expenditure restrictions   | Program Consolidation, Efficiency & Cost Savings  | MizzouRec-Transistion 14 clubs to ORG (reduction to insurance and overhead cost)  | 8/1/2017             | VC Student Affairs | -             | -        | 23,335             | 23,335      |
| Student Affairs                                     | Revenue Enhancement  | Rate/Fee increase   | ResLife-Begin charging fee for student conduct cases  | 9/1/2017             | VC Student Affairs | -             | -        | 20,000             | 20,000      |
| Student Affairs                                     | Revenue Enhancement  | Rate/Fee increase   | ResLife-Board approved increase to room rate  | 7/1/2017             | VC Student Affairs | -             | -        | 1,222,137          | 1,222,137   |
| Student Affairs                                     | Administrative Streamlining & Restructuring  | Staff Vacancy through attrition   | ResLife-Expected attrition (retirements, voluntary tap, moving, etc.)   | 7/1/2017             |                    | -             | 1.0      | 52,207             | 69,609      |
| Student Affairs                                     | Administrative Streamlining & Restructuring  | Staff Vacancy through attrition   | ResLife-Expected attrition (retirements, voluntary tap, moving, etc.)   | 11/30/2017           | VC Student Affairs | -             | 1.0      | 68,928             | 137,856     |
| Student Affairs                                     | Administrative Streamlining & Restructuring  | Staff Vacancy through attrition   | ResLife-Expected attrition (retirements, voluntary tap, moving, etc.)   | 12/31/2017           | VC Student Affairs | -             | 2.0      | 39,926             | 159,763     |
| Student Affairs                                     | Administrative Streamlining & Restructuring  | Staff Vacancy through attrition   | ResLife-Expected attrition (retirements, voluntary tap, moving, etc.)   |                      | VC Student Affairs | -             | 2.0      | 55,202             | 73,602      |
| Student Affairs                                     | One-time cost savings/expenditure restrictions   | Consolidation   | ResLife-Hall Closing - Operating expense (data ports, desk operations, solid waste)   | 7/1/2017             | VC Student Affairs | -             | -        | 359,984            | 359,984     |
| Student Affairs                                     | One-time cost savings/expenditure restrictions   | Consolidation   | ResLife-Hall Closing - Utilities  | 7/1/2017             | VC Student Affairs | _             | _        | 507,836            | 507,836     |
| Student Affairs                                     | Revenue Enhancement  | New revenue streams   | ResLife-Increasing FTC yield by 2.5% by more strictly enforcing the housing policy  |                      | VC Student Affairs | -             | -        | 750,000            | 750,000     |
| Student Affairs                                     | Administrative Streamlining & Restructuring  | Program Consolidation, Efficiency & Cost Savings  | ResLife-Landscape services contract adjustments   | 7/1/2017             | VC Student Affairs | -             | -        | 48,000             | 48,000      |
| Student Affairs                                     | Administrative Streamlining & Restructuring  | Program Consolidation, Efficiency & Cost Savings  | Layoff  | 8/15/2017            |                    | -             | 1.0      | 16,894             | 33,788      |
| Student Affairs                                     | Administrative Streamlining & Restructuring  | Program Consolidation, Efficiency & Cost Savings  | Layoff  | 8/26/2017            |                    | -             | 2.0      | 54,160             | 108,320     |
| Student Affairs                                     | Administrative Streamlining & Restructuring  | Program Consolidation, Efficiency & Cost Savings  | Layoff  | 9/1/2017             | VC Student Affairs | -             | 1.0      | 17,485             | 34,971      |
| Student Affairs                                     | Administrative Streamlining & Restructuring  | Program Consolidation, Efficiency & Cost Savings  | Layoff  | 9/9/2017             | VC Student Affairs | -             | 1.0      | 30,874             | 61,748      |
| Student Affairs                                     | Administrative Streamlining & Restructuring  | Program Consolidation, Efficiency & Cost Savings  | Layoff  |                      | VC Student Affairs | -             | 3.0      | 81,458             | 162,916     |
| Student Affairs                                     | Administrative Streamlining & Restructuring  | Program Consolidation, Efficiency & Cost Savings  | Layoff  | 9/29/2017            |                    | -             | 1.0      | 29,931             | 59,862      |
| Student Affairs                                     | One-time cost savings/expenditure restrictions   | Program Consolidation, Efficiency & Cost Savings  | ResLife-Operating expense reductions (travel training, supplies, etc)   | -, -, -              | VC Student Affairs | -             | - 1      | 309,236            | 309,236     |
| Student Affairs                                     | Revenue Enhancement  | New revenue streams   | ResLife-Partnership with the College of Engineering 2+2 program   | 7/1/2017             |                    | -             | - 1      | 250,000            | 300,000     |
| Student Affairs                                     | One-time cost savings/expenditure restrictions   | Program Consolidation, Efficiency & Cost Savings  | ResLife-Previously budgeted merit increase  | 7/1/2017             |                    | -             | -        | 342,634            | 342,634     |
| Student Affairs                                     | Revenue Enhancement  | New revenue streams   | ResLife-Recover administrative costs spent managing RHA (Res Hall Assoc)  | 9/1/2017             | VC Student Affairs | -             | - 1      | 30,000             | 30,000      |
| Student Affairs                                     | Reserves   | Bridge funding  | ResLife-Reserves  |                      | VC Student Affairs | -             | _ 1      | 7,750,000          |             |

|                         |  |  |  |                                       | FTE Reduction |          | Savings |            |
|-------------------------|--|--|--|---------------------------------------|---------------|----------|---------|------------|
|                         |  |  |  |                                       |               |          |         | Recurring  |
| College/School/Division | Key Area                                       | Reasons  | Explanation  | Implementation Date Responsible Party | Vacant        | Occupied | 2018    | Annualized |
| Student Affairs         | One-time cost savings/expenditure restrictions | Program Consolidation, Efficiency & Cost Savings | ResLife-Residential Academic Programs (RAP) programming reductions | 7/1/2017 VC Student Affairs           | -             | -        | 37,000  | 37,000     |
| Student Affairs         | Administrative Streamlining & Restructuring    | Staff Vacancy through attrition                  | ResLife-Staff vacancies through attrition                          | 8/1/2017 VC Student Affairs           | 1.0           | -        | 47,740  | 47,740     |
| Student Affairs         | Administrative Streamlining & Restructuring    | Staff Vacancy through attrition                  | ResLife-Staff vacancies through attrition                          | 10/31/2017 VC Student Affairs         | 1.0           | -        | 76,080  | 76,080     |
| Student Affairs         | Administrative Streamlining & Restructuring    | Staff Vacancy through attrition                  | ResLife-Staff vacancies through attrition                          | 5/10/2017 VC Student Affairs          | 1.0           | -        | 40,456  | 40,456     |
| Student Affairs         | Administrative Streamlining & Restructuring    | Staff Vacancy through attrition                  | ResLife-Staff vacancies through attrition                          | 7/1/2017 VC Student Affairs           | 4.0           | -        | 228,635 | 228,635    |
| Student Affairs         | Administrative Streamlining & Restructuring    | Staff Vacancy through attrition                  | ResLife-Staff vacancies through attrition                          | 7/1/2017 VC Student Affairs           | 2.0           | -        | 76,559  | 76,559     |
| Student Affairs         | Administrative Streamlining & Restructuring    | Staff Vacancy through attrition                  | ResLife-Staff vacancies through attrition                          | 7/1/2017 VC Student Affairs           | 7.0           | -        | 226,664 | 226,664    |
| Student Affairs         | Administrative Streamlining & Restructuring    | Staff Vacancy through attrition                  | ResLife-Staff vacancies through attrition                          | 7/1/2017 VC Student Affairs           | 2.4           | -        | 40,529  | 40,529     |
| Student Affairs         | Administrative Streamlining & Restructuring    | Staff Vacancy through attrition                  | ResLife-Staff vacancies through attrition                          | 7/1/2017 VC Student Affairs           | 9.3           | -        | 155,407 | 155,407    |
| Student Affairs         | Administrative Streamlining & Restructuring    | Staff Vacancy through attrition                  | ResLife-Staff vacancies through attrition                          | 7/1/2017 VC Student Affairs           | 18.5          | -        | 444,117 | 444,117    |
| Student Affairs         | Administrative Streamlining & Restructuring    | Staff Vacancy through attrition                  | Student Life-GA reduction  | 7/1/2017 VC Student Affairs           | 1.3           | -        | 27,375  | 27,375     |
| Student Affairs         | Reserves                                       | Bridge funding                                   | Student Life-Reserves  | 7/1/2017 VC Student Affairs           | -             | -        | 39,954  | -          |
| Student Affairs         | Administrative Streamlining & Restructuring    | Staff Vacancy through attrition                  | Student Life-Staff vacancies through attrition                     | 7/1/2017 VC Student Affairs           | 0.1           | -        | 1,148   | 1,148      |
| Student Affairs         | One-time cost savings/expenditure restrictions | Program Consolidation, Efficiency & Cost Savings | Student Life-Student programming reductions                        | 8/1/2017 VC Student Affairs           | -             | -        | 110,237 | 110,237    |
| Student Affairs         | Administrative Streamlining & Restructuring    | Program Consolidation, Efficiency & Cost Savings | VCSA-Advancement Officer shared with Division of IDE               | 7/1/2017 VC Student Affairs           | 0.1           | -        | 14,191  | 14,191     |
| Student Affairs         | Administrative Streamlining & Restructuring    | Staff Vacancy through attrition                  | VCSA-GA reduction  | 8/1/2017 VC Student Affairs           | 0.5           | -        | 15,000  | 15,000     |
| Student Affairs         | Administrative Streamlining & Restructuring    | Program Consolidation, Efficiency & Cost Savings | VCSA-Portion of Advancement overhead moved to gifts                | 7/1/2017 VC Student Affairs           | -             | -        | 15,000  | 15,000     |



The Campus will execute long-term plans beginning next year to address shortfalls and to fund future investment. Long-term plans have actions with a current unknown result because not all decisions have been made. Actual savings are unknown, so actual results will vary from target. Each action has an associated dollar target and timeframe for plan execution. Campuses are expected to plan for total targets to exceed remaining budget shortfalls due to execution risk.

| College/School/Division   | Key Area            | Description   | Reasons  | Explanation                                      | Target Date Responsible Party | Targeted Savings |
|---------------------------|---------------------|---|--|--|-------------------------------|------------------|
| Intercollegiate Athletics | Revenue Enhancement | Renegotiate vendor contracts                        | Enhance revenue streams                            | Re-negotiating vendor contracts                  | 1/1/2018 ICA                  | 1,500,000        |
| Student Affairs           | Revenue Enhancement | Lease vacant resident hall space to campus partners | Lease vacant reshall space to campus partners      | Lease vacant reshall space to campus partners    | 9/1/2017 VC Student Affairs   | 3,000,000        |
| Student Affairs           | Revenue Enhancement | ResLife increase from possible rate increase        | ResLife increase from possible rate increase       | Possible Room rate increase (3%)                 | 8/1/2018 VC Student Affairs   | \$1,250,000      |
| Student Affairs           | Revenue Enhancement | ResLife increase in revenue from enrollment         | ResLife increase in revenue from enrollment        | Increased occupancy in res halls (150 students)  | 8/1/2018 VC Student Affairs   | \$1,130,000      |
| Student Affairs           | Revenue Enhancement | Campus Dining increase from possible rate increase  | Campus Dining increase from possible rate increase | Possible Board rate increase (3%)                | 8/1/2018 VC Student Affairs   | \$260,000        |
| Student Affairs           | Revenue Enhancement | Campus Dining revenue increase from enrollment      | Campus Dining revenue increase from enrollment     | Increased occupancy in res halls (150 students)  | 8/1/2018 VC Student Affairs   | \$715,000        |
| Student Affairs           | Revenue Enhancement | MizzouStore revenue increase from enrollment        | MizzouStore revenue increase from enrollment       | Increased revenue from enrollment (150 students) | 8/1/2018 VC Student Affairs   | \$282,000        |
| Student Affairs           | Revenue Enhancement | ResLife increase from possible rate increase        | ResLife increase from possible rate increase       | Possible Room rate increase (3%)                 | 8/1/2019 VC Student Affairs   | \$1,280,000      |
| Student Affairs           | Revenue Enhancement | ResLife increase in revenue from enrollment         | ResLife increase in revenue from enrollment        | Increased occupancy in res halls (150 students)  | 8/1/2019 VC Student Affairs   | \$1,160,000      |
| Student Affairs           | Revenue Enhancement | Campus Dining increase from possible rate increase  | Campus Dining increase from possible rate increase | Possible Board rate increase (3%)                | 8/1/2019 VC Student Affairs   | \$401,000        |
| Student Affairs           | Revenue Enhancement | Campus Dining revenue increase from enrollment      | Campus Dining revenue increase from enrollment     | Increased occupancy in res halls (150 students)  | 8/1/2019 VC Student Affairs   | \$880,000        |
| Student Affairs           | Revenue Enhancement | MizzouStore revenue increase from enrollment        | MizzouStore revenue increase from enrollment       | Increased revenue from enrollment (150 students) | 8/1/2019 VC Student Affairs   | \$290,000        |