1. Will there be an opportunity to bid on other non-contracted / contracted spend provided to the clinical laboratory by other distributors/vendors other that what has already been provided?

The RFP is only for items listed in the transactional data.

1. What is your preferred bid response as related to the GPO contract(s) that MUHC is currently associated/contracted with.

Please respond with the best price available. If tied to a GPO, please note that as well.

1. Please describe your preferred state as it relates to delivery, shipping, customer service or other programs and reporting for each entity.

Maintain stock levels of key items at distribution centers.

Deliver supplies to AMC facilities on a defined schedule and in response to urgent requests.

Offer inventory solutions (e.g., stockless, low-unit-of-measure delivery).

Support product substitutions, backorder management, and emergency logistics.

Proactive communication on product recalls, backorders, and substitutions.

1. Please provide your expected timeline as it relates to review period post submission, timing of proposal presentations,  projected timelines review completion.

09/22/25 – 09/26/25: Presentations and site visits

09/29/25 – 10/3/25: Review RFP responses and score

10/6/25 – 10/7/25: Award RFP

1. Please provide a point of clarification for Item 11.  What are you looking for as documentation?

Reports tracking delivery times, receiving discrepancies, and backorder frequencies.

Visibility to real-time tracking of shipments.

Annual business reviews to evaluate performance, cost savings, and opportunities for improvement.

1. Could the University of Missouri please confirm the estimated annual spend for laboratory supplies and services?

$12,000,000

1. What key goals or improvements would the University of Missouri like to achieve through a partnership with a new laboratory distribution provider?

The goal is to enter into a multi-year agreement with a supplier that can provide high fill rates, reliable logistics, high-quality inventory management, responsive customer service, and cost efficient laboratory supplies.

1. Would the University of Missouri be able to share a list of the locations or ship-to addresses that fall within the scope of this RFP?

|  |  |  |
| --- | --- | --- |
| University Hospital  5 Hospital Dr  Columbia, MO 65201 | Women’s & Children’s Hospital  404 N Keene St  Columbia, MO 65201 | Missouri Orthopedic Institute  1100 Virginia Ave  Columbia, MO 65201 |
| Quarterdeck Warehouse  2401 Lemone Ind Blvd  Columbia, MO 65201 | Capital Region Medical Center  1125 Madison St  Jefferson City, MO 65101-5227 | **For Billing Use Only:**  1 Hospital Dr  Columbia, MO 65212  [umhsvendorinvoices@umsystem.edu](mailto:umhsvendorinvoices@umsystem.edu) |

1. Is the University of Missouri currently utilizing any cross-docking or ship-to services as part of its laboratory supply chain operations?

No cross-docking. We do ask for direct shipping to Lab accounts.

1. Could you kindly confirm the required format or template for submitting our pricing? If a specific file or structure is preferred, we would be grateful if you could share it with us.  
   Additionally, could you please advise how you would like the pricing to be structured (e.g., per unit, per case, bundled pricing, etc.)?

Please provide pricing in an excel sheet with the appropriate cross product (the transactional data sheet in the RFP link may be used). We ask that pricing be in the same unit of measurement as the product it’s compared to.