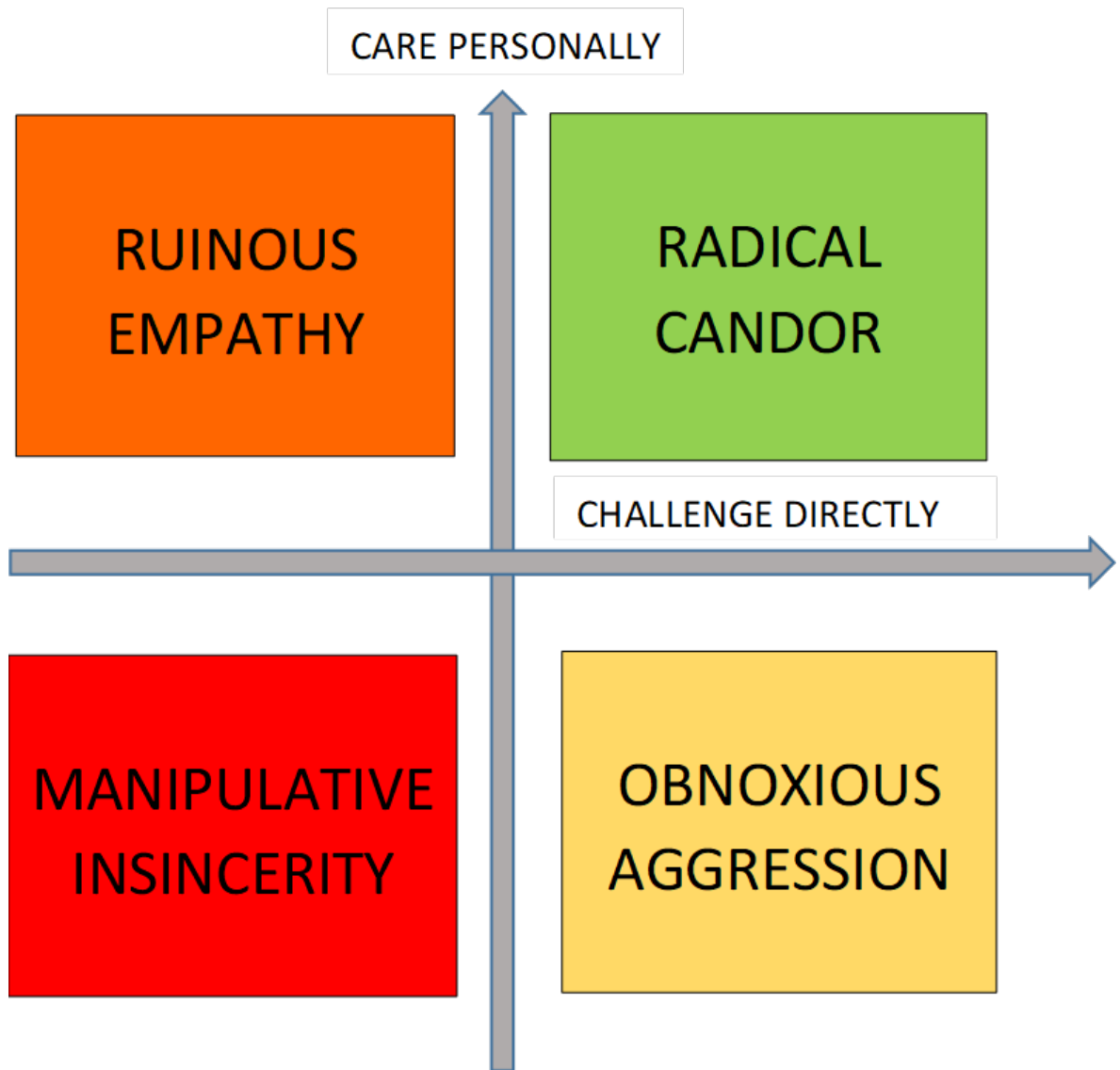




RADICAL CANDOR





RADICAL CANDOR

Consider your interactions as a leader...

Where do you think most of your interactions tend to fall in the matrix?

Think of a specific interaction in which you feel you have demonstrated radically candid leadership.

Think of a specific interaction in which you feel you may have operated out of one of the other three quadrants.

What happened?

What happened?

How did it feel?

How did it feel?

What were the results?

What were the results?



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What factors may contribute to the quadrant you operate out of in various interactions?

How might your interactions vary according to...

- How your day is going?
- What's happening in your world?
- Characteristics of the other person?
- Past interactions with the other person?
- The topic?
- The context?
- My position in the organization and the other person's position in the organization.
- The power dynamics at play?
- Assumptions I've made/my sensemaking framework?
- Other variables?

Can you identify any barriers that prevent you from consistently engaging in radically candid interactions?

Given these insights, what are some specific ways you can make your interactions more consistently radically candid?